

UNITED STATES

Scenario 1 – Base Scenario

Key elements:

- For the Industrialized Countries (ICs), the volumes of outbound international letters and flats are assumed to decline by 8.5% and 12% annually, respectively, in the 2014-2017 cycle and by 5% and 8%, respectively, in the 2018-2021 cycle.
- Small packets are assumed to increase by 10% annually. For Developing Countries (DCs), the volumes of outbound letters and flats are assumed to decline by 6% annually in the 2014-2017 cycle and by 4% annually in the 2018-2021 cycle with no change in the volume of small packets.
- For three countries specializing in e-commerce (China, Hong Kong, Singapore) (ECs), changes in letters and flats are assumed to be the same as for DCs, but the volume of outbound small packets is assumed to grow by 30% per year in the 2014-2017 cycle and by 20% in the 2018-2021 cycle.
- Domestic postage rates in the ICs are assumed to increase annually by 4% for letters and flats and by 2% for small packets in the 2014-2017 cycle and by 3% for all shapes in the 2018-2021 cycle.
- The domestic postage equivalent to terminal dues (Equivalent Domestic Postage) is 70% of the retail domestic postage rates for "first class" or "priority" domestic service.

For more details of the scenario, see the Terminal Dues Model, file 9g.

Table TN1. United States - volumes

Scenario

1

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Outbound volumes - letter post												
4	T1	Group I	378	353	332	314	307	303	299	297	1,376	1,207
4	T2	Group II	28	28	29	30	32	34	36	38	115	139
4	T3	Group III	66	63	62	60	61	62	63	65	251	252
4	T4	Group IV	27	25	22	20	19	18	17	17	95	72
		World	498	469	445	425	420	417	416	417	1,838	1,669
Outbound volumes - small packets												
3	T1	Group I	53	59	64	71	78	86	94	104	247	362
3	T2	Group II	16	18	19	21	23	26	28	31	74	109
3	T3	Group III	19	21	23	25	28	31	34	37	88	129
3	T4	Group IV	1	1	1	1	1	2	2	2	5	7
		World	89	98	108	119	131	144	158	174	414	606
		E % LP	18%	21%	24%	28%	31%	35%	38%	42%	23%	36%
Inbound volumes - letter post												
8	T1	Group I	322	301	283	268	262	258	255	254	1,174	1,030
8	T2	Group II	62	68	75	84	93	104	117	133	289	447
8	T3	Group III	58	62	67	73	79	87	96	107	260	370
8	T4	Group IV	28	27	26	24	24	23	22	21	105	90
		World	471	457	450	450	458	472	491	515	1,829	1,936
Inbound volumes - small packets												
7	T1	Group I	45	50	55	61	67	73	81	89	211	309
7	T2	Group II	27	33	42	53	62	74	88	104	155	328
7	T3	Group III	30	35	41	49	56	64	74	86	156	280
7	T4	Group IV	5	5	5	5	5	5	5	5	18	18
		World	107	123	143	167	190	216	247	283	540	935
		E % LP	23%	27%	32%	37%	41%	46%	50%	55%	30%	48%

Table TN2. United States - preferences and financial transfers, LP

Scenario

1

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Inward TD preference (TD - EDP)												
56	T1	Group I	-134	-140	-133	-125	-140	-157	-176	-198	-532	-671
56	T2	Group II	-50	-69	-84	-104	-106	-122	-141	-161	-307	-530
56	T3	Group III	-52	-68	-81	-97	-96	-106	-117	-127	-298	-446
56	T4	Group IV	-14	-15	-15	-15	-15	-16	-16	-16	-59	-62
		World	-250	-292	-313	-341	-357	-401	-449	-502	-1,196	-1,709
Inward TD preference (TD % EDP)												
68	T1	Group I	56%	57%	61%	65%	63%	62%	60%	59%	60%	61%
68	T2	Group II	37%	34%	34%	34%	44%	46%	48%	51%	35%	48%
68	T3	Group III	34%	31%	30%	29%	39%	43%	46%	50%	31%	45%
68	T4	Group IV	48%	45%	46%	46%	45%	45%	45%	45%	46%	45%
Outward TD preference (EDP - TD)												
60	T1	Group I	159	128	129	133	141	152	165	179	548	637
60	T2	Group II	0	0	0	0	2	2	2	3	-1	9
60	T3	Group III	-13	-13	-5	-2	-2	1	4	9	-33	13
60	T4	Group IV	1	1	1	0	1	0	0	0	3	2
		World	146	116	124	132	142	155	172	192	518	661
Outward TD preference (TD % EDP)												
72	T1	Group I	61%	67%	67%	67%	66%	65%	65%	64%	65%	65%
72	T2	Group II	101%	100%	102%	100%	95%	95%	95%	95%	101%	95%
72	T3	Group III	141%	139%	114%	104%	104%	98%	93%	87%	123%	94%
72	T4	Group IV	87%	88%	92%	94%	93%	94%	95%	96%	90%	95%
Net transfers												
64	T1	Group I	25	-12	-4	8	1	-5	-11	-18	17	-34
64	T2	Group II	-50	-69	-84	-104	-104	-120	-138	-158	-308	-521
64	T3	Group III	-65	-82	-86	-98	-97	-105	-112	-118	-331	-433
64	T4	Group IV	-13	-14	-14	-14	-15	-15	-15	-16	-56	-61
		World	-103	-177	-189	-210	-216	-245	-277	-310	-678	-1,048

Table TN3. United States - preferences and financial transfers, E

Scenario

1

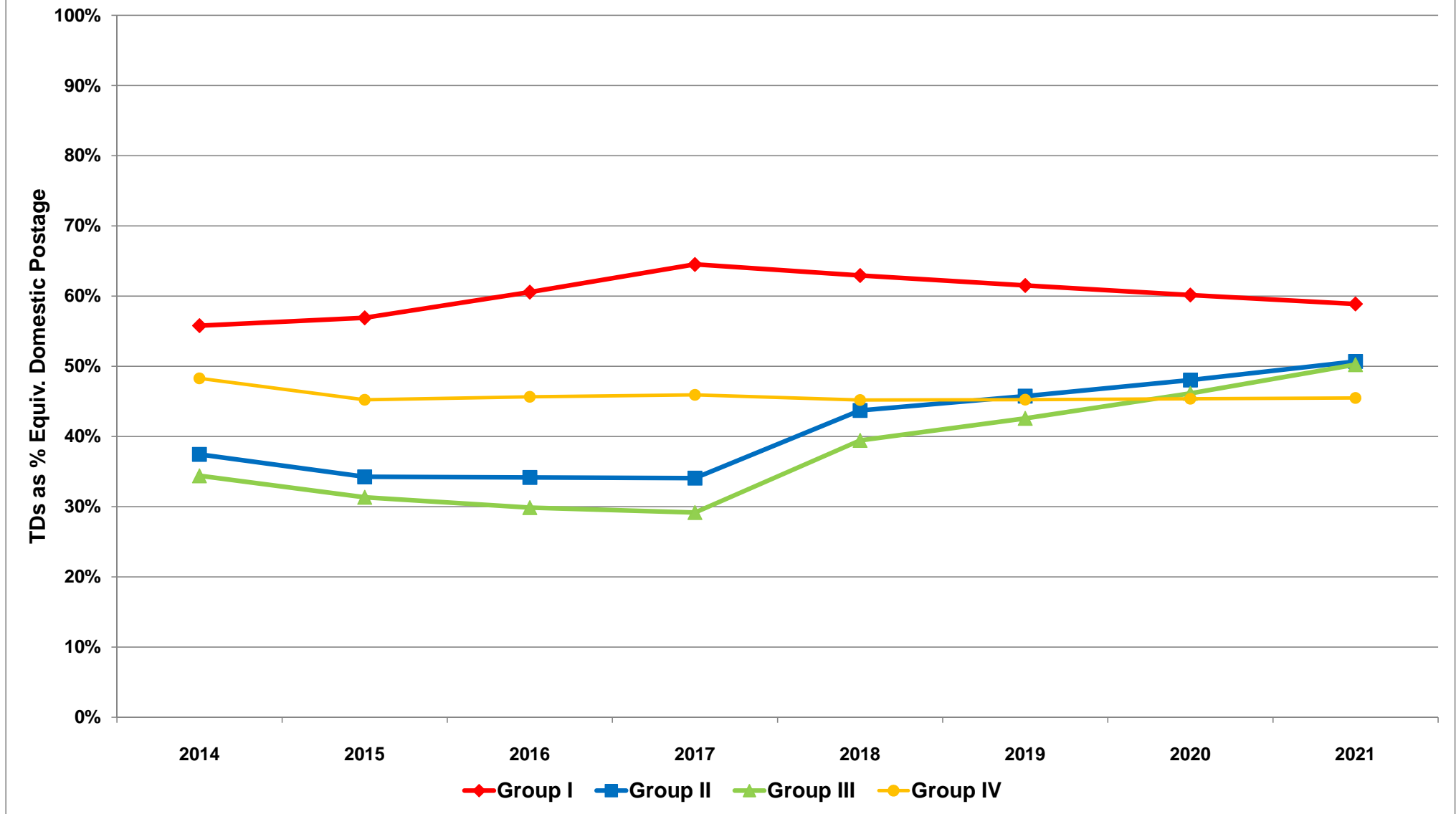
Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Inward TD preference (TD - EDP)												
55	T1	Group I	-85	-101	-114	-117	-133	-151	-171	-194	-416	-649
55	T2	Group II	-41	-59	-75	-96	-98	-114	-132	-152	-272	-496
55	T3	Group III	-41	-57	-75	-91	-90	-100	-111	-121	-264	-421
55	T4	Group IV	-5	-7	-7	-7	-8	-8	-8	-8	-26	-32
		World	-173	-224	-271	-311	-328	-373	-422	-476	-978	-1,599
Inward TD preference (TD % EDP)												
67	T1	Group I	40%	41%	43%	48%	48%	48%	48%	48%	44%	48%
67	T2	Group II	29%	28%	28%	29%	41%	44%	46%	49%	29%	46%
67	T3	Group III	36%	32%	26%	26%	37%	41%	45%	49%	29%	44%
67	T4	Group IV	61%	56%	54%	54%	53%	53%	53%	53%	56%	53%
		World										
Outward TD preference (EDP - TD)												
59	T1	Group I	69	63	68	75	86	98	112	128	274	423
59	T2	Group II	0	0	0	0	2	3	3	3	1	11
59	T3	Group III	-16	-16	-2	0	0	2	4	9	-33	14
59	T4	Group IV	-1	-1	-1	-1	-1	-1	-1	-1	-4	-5
		World	52	46	65	74	86	101	118	138	238	443
Outward TD preference (TD % EDP)												
71	T1	Group I	55%	61%	62%	63%	62%	62%	62%	61%	60%	62%
71	T2	Group II	99%	98%	100%	99%	93%	93%	93%	93%	99%	93%
71	T3	Group III	185%	177%	108%	99%	101%	96%	91%	85%	137%	92%
71	T4	Group IV	150%	145%	146%	143%	137%	134%	132%	129%	146%	133%
		World										
Net transfers												
63	T1	Group I	-16	-38	-45	-42	-48	-53	-59	-66	-141	-226
63	T2	Group II	-41	-59	-75	-95	-95	-111	-129	-149	-271	-485
63	T3	Group III	-57	-73	-76	-90	-90	-98	-106	-113	-297	-407
63	T4	Group IV	-6	-8	-8	-9	-9	-9	-10	-10	-31	-38
		World	-120	-178	-206	-236	-242	-272	-304	-338	-740	-1,156

Fig. TN1a. United States - TDs as % EDP for Inbound Letter Post - Scen. 1



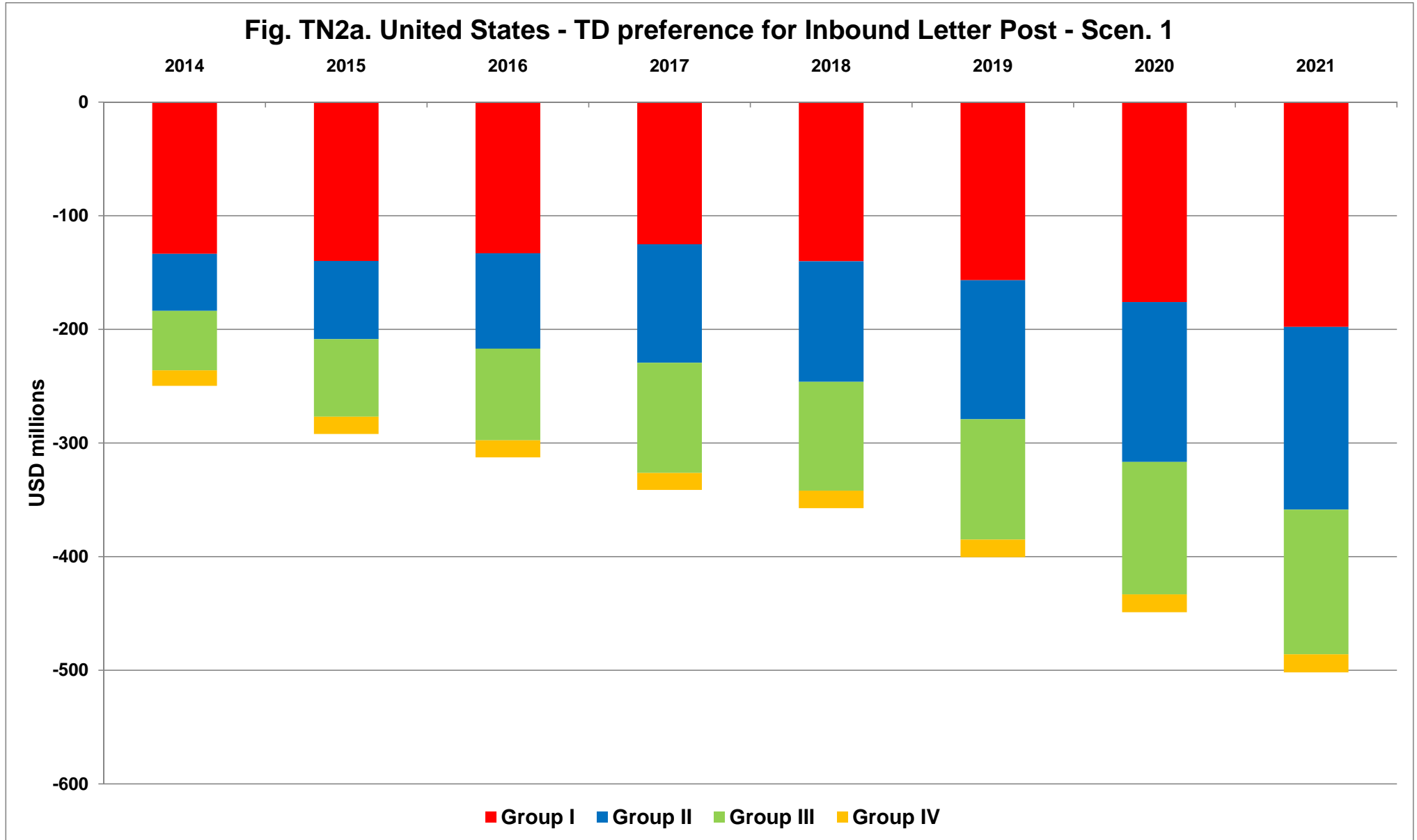


Fig. TN3a. United States - TDs as % EDP for Outbound Letter Post - Scen. 1

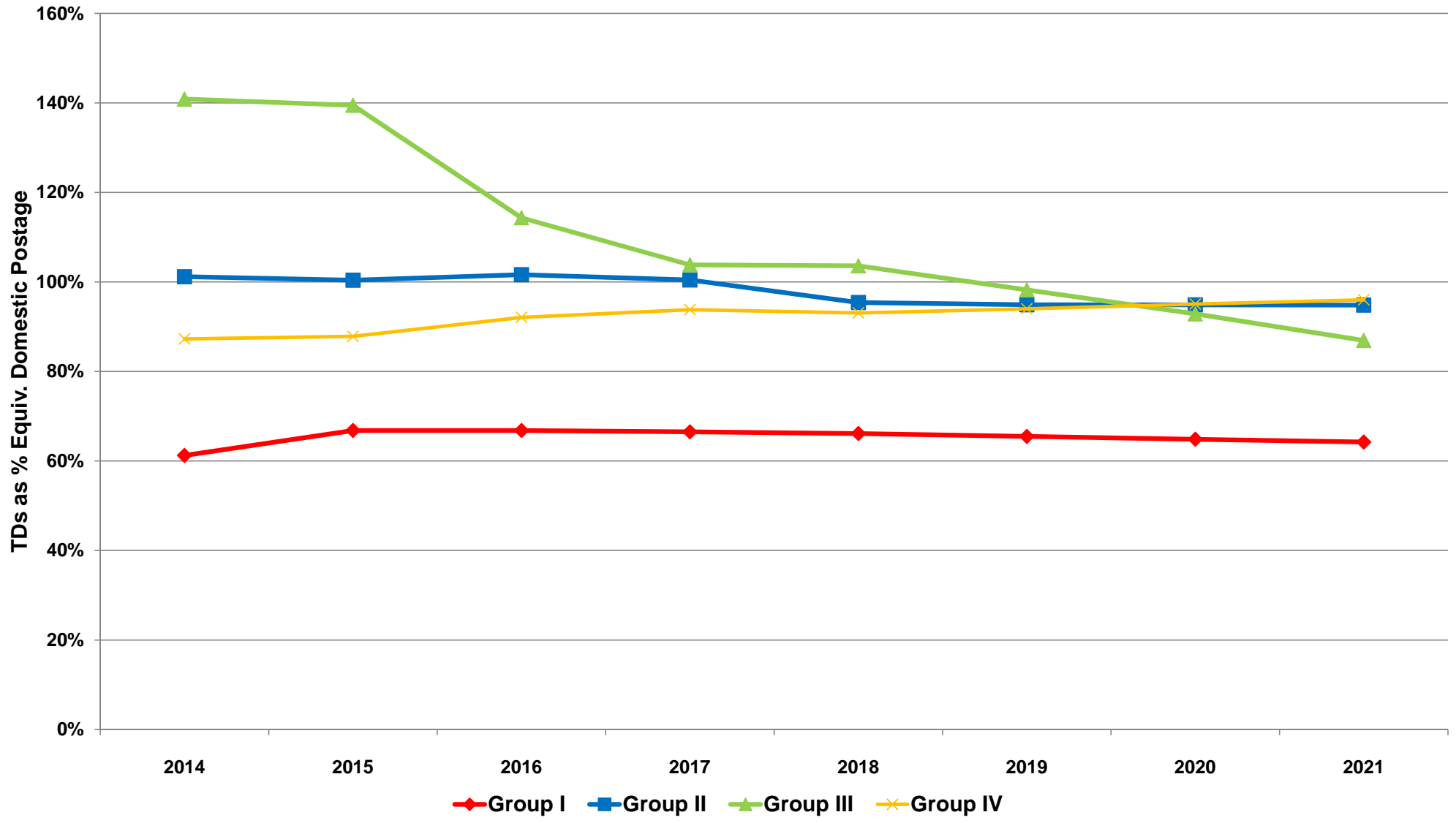


Fig. TN4a. United States - TD preference for Outbound Letter Post - Scen. 1

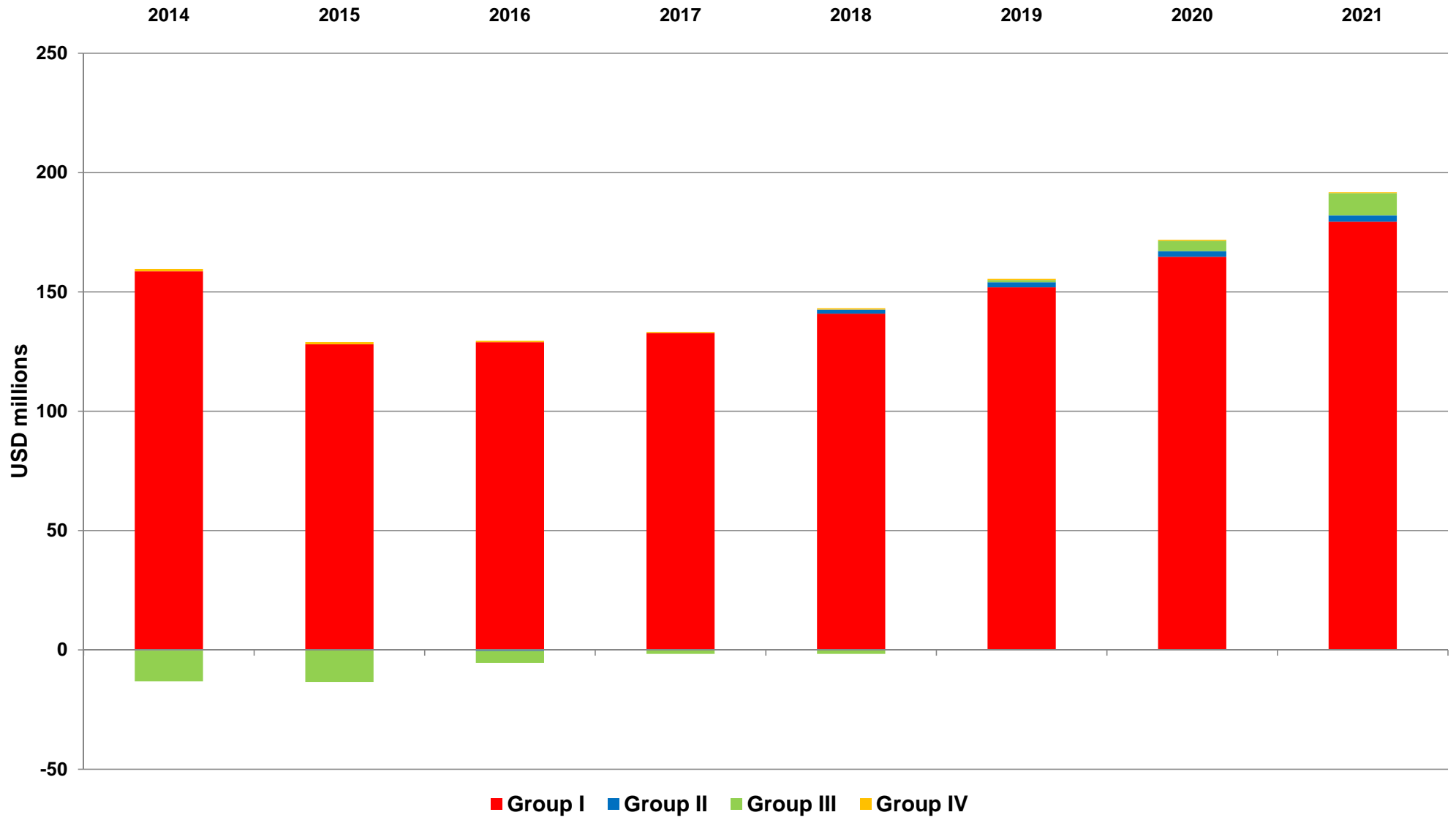


Fig. TN5a. United States - Net Financial Transfers for Letter Post - Scen. 1

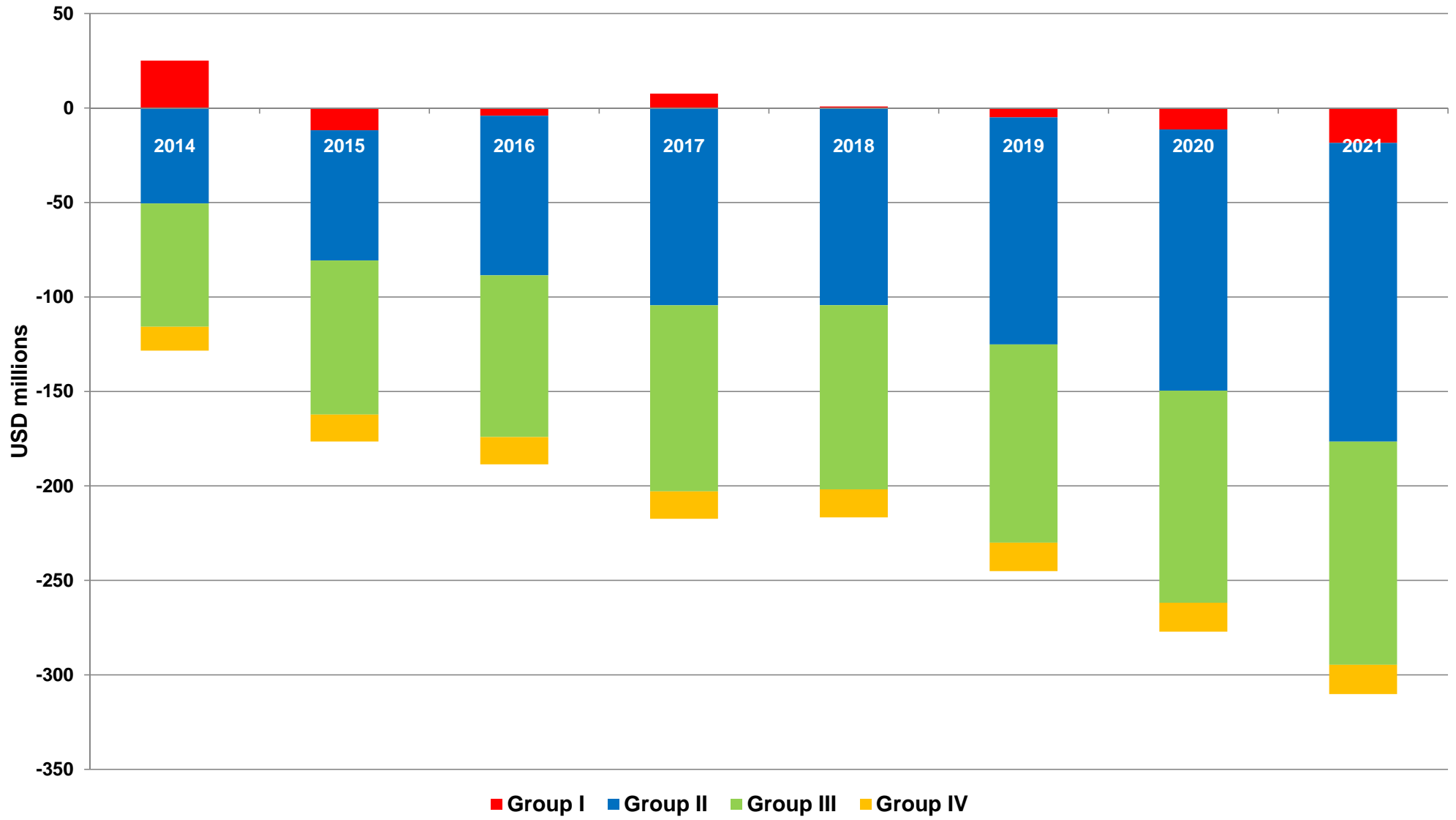
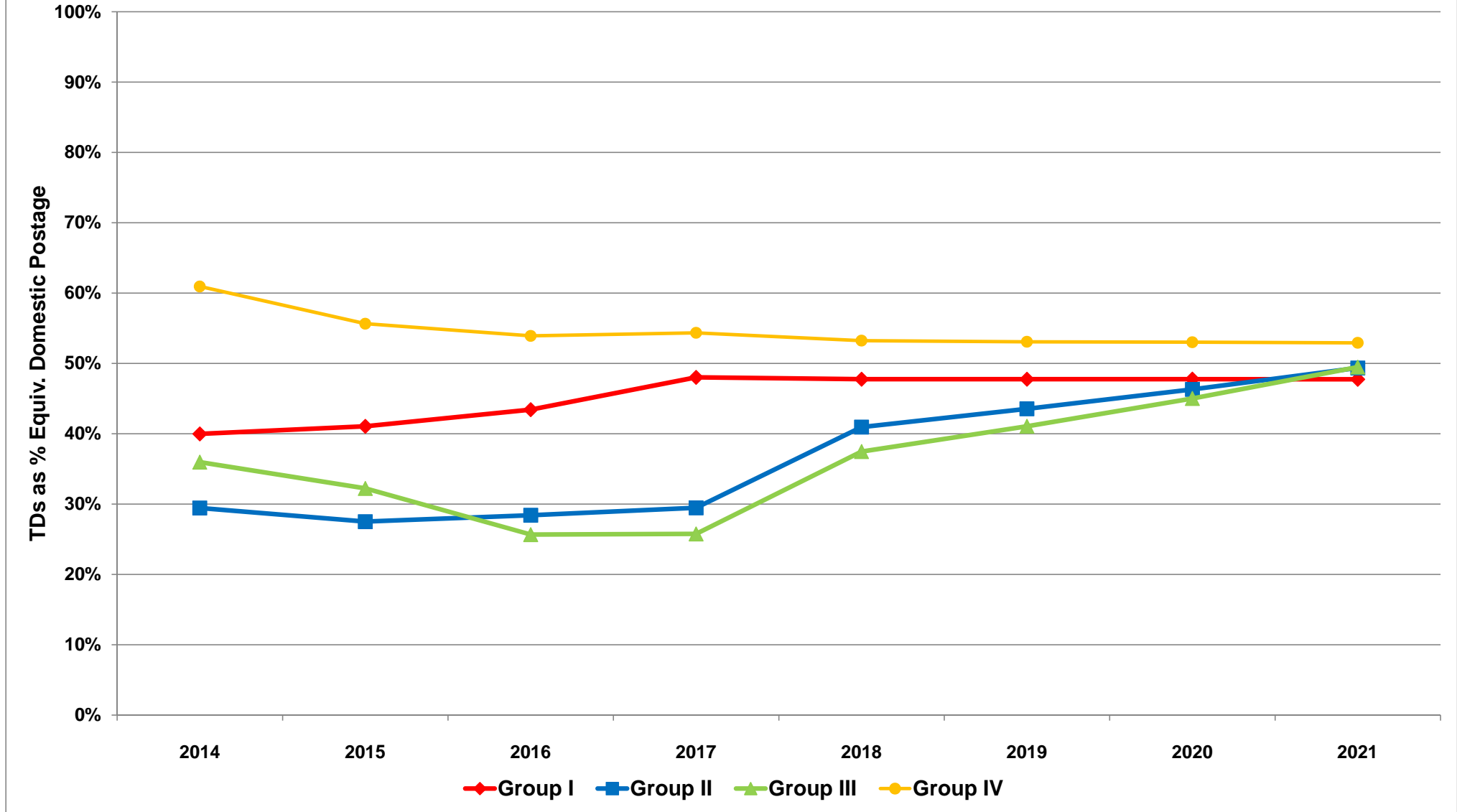
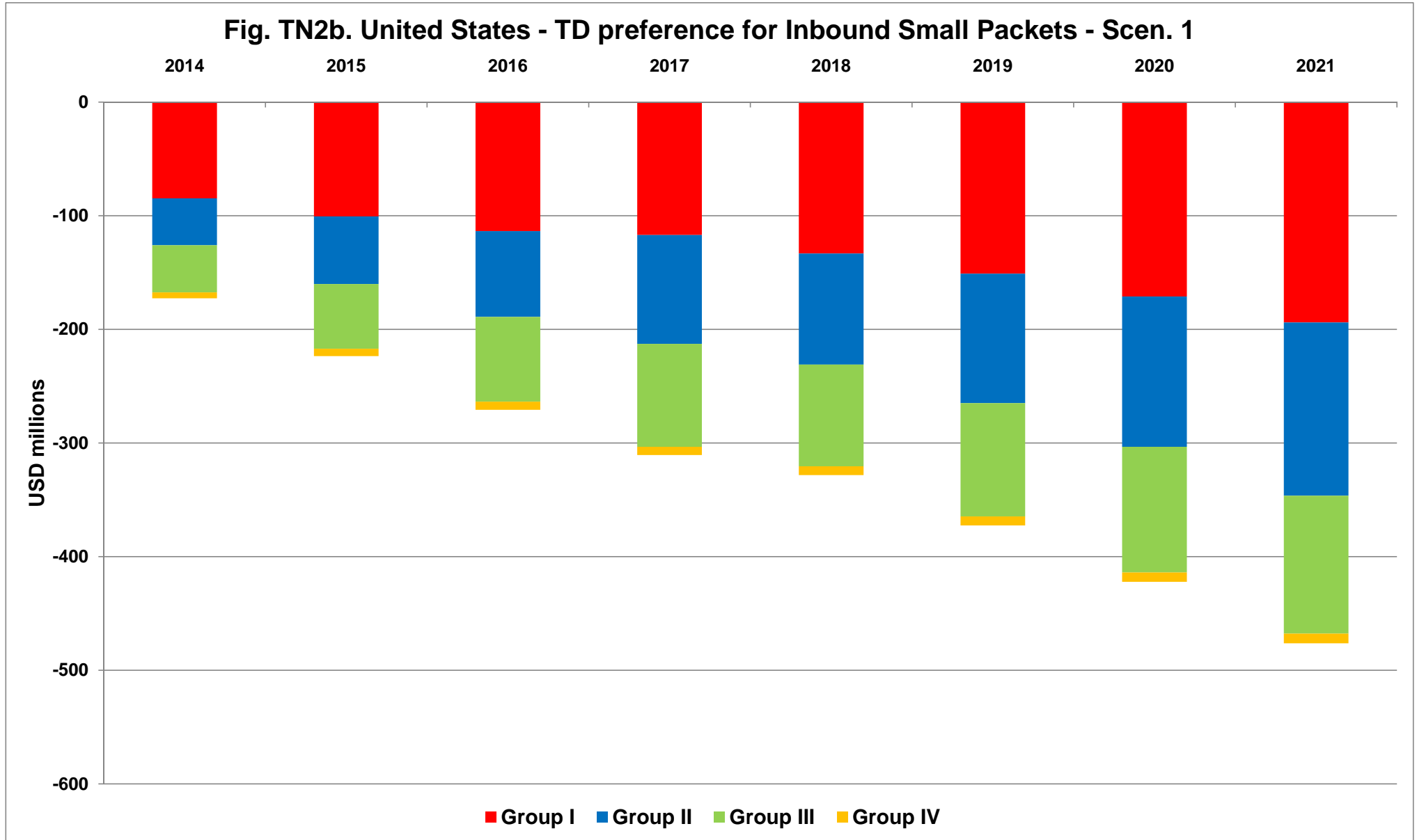


Fig. TN1b. United States - TDs as % EDP for Inbound Small Packets - Scen. 1





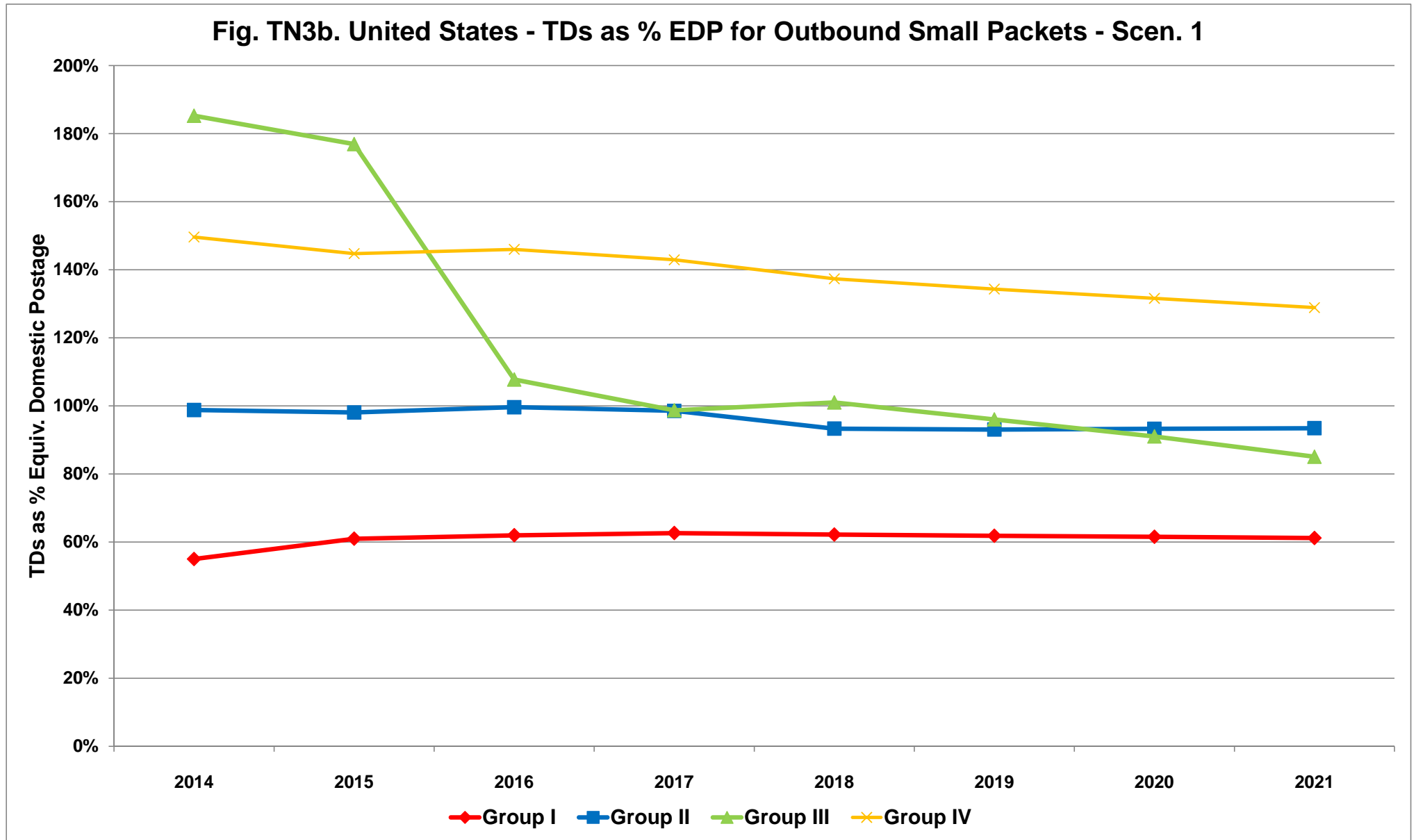


Fig. TN4b. United States - TD preference for Outbound Small Packets - Scen. 1

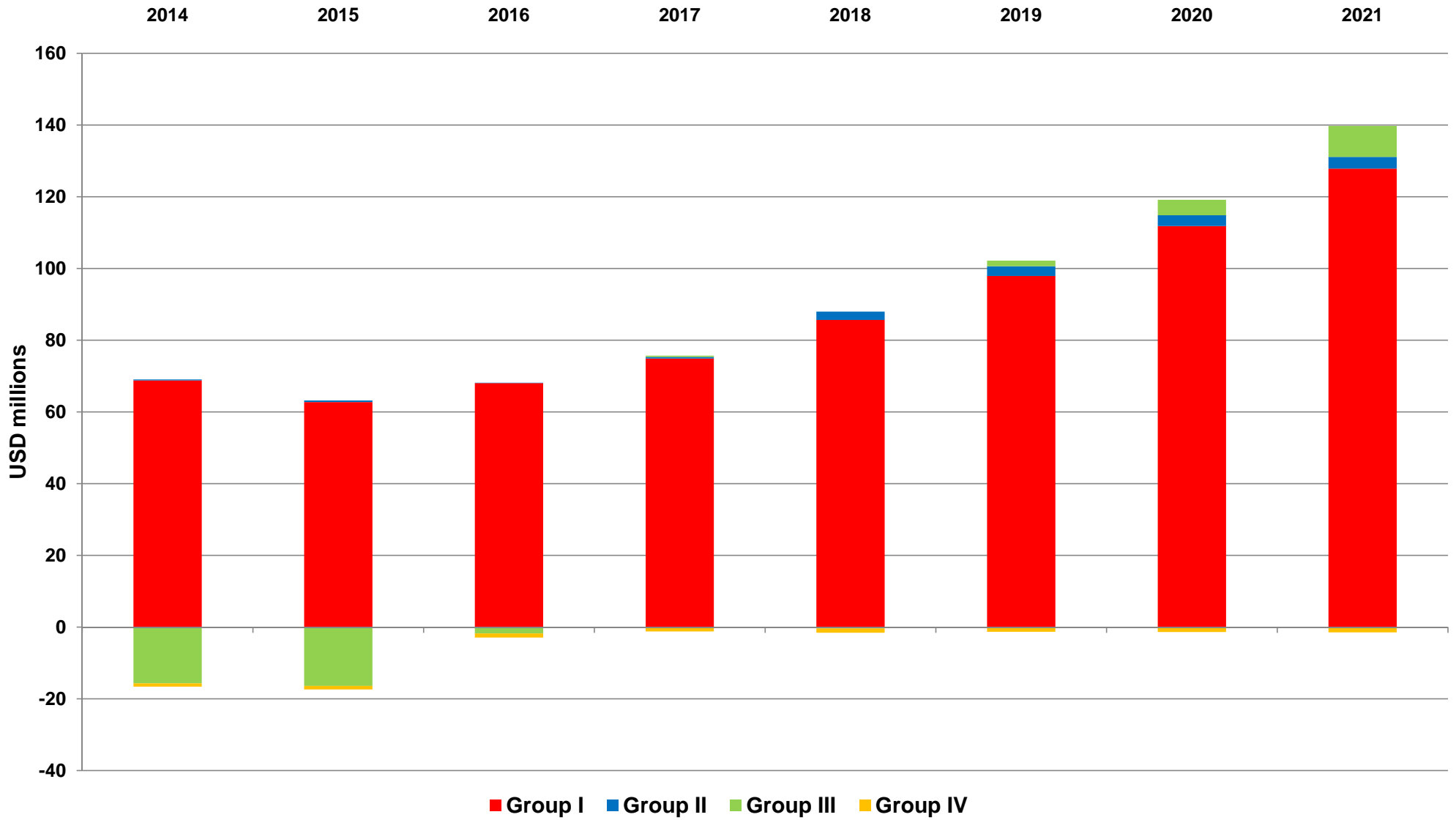
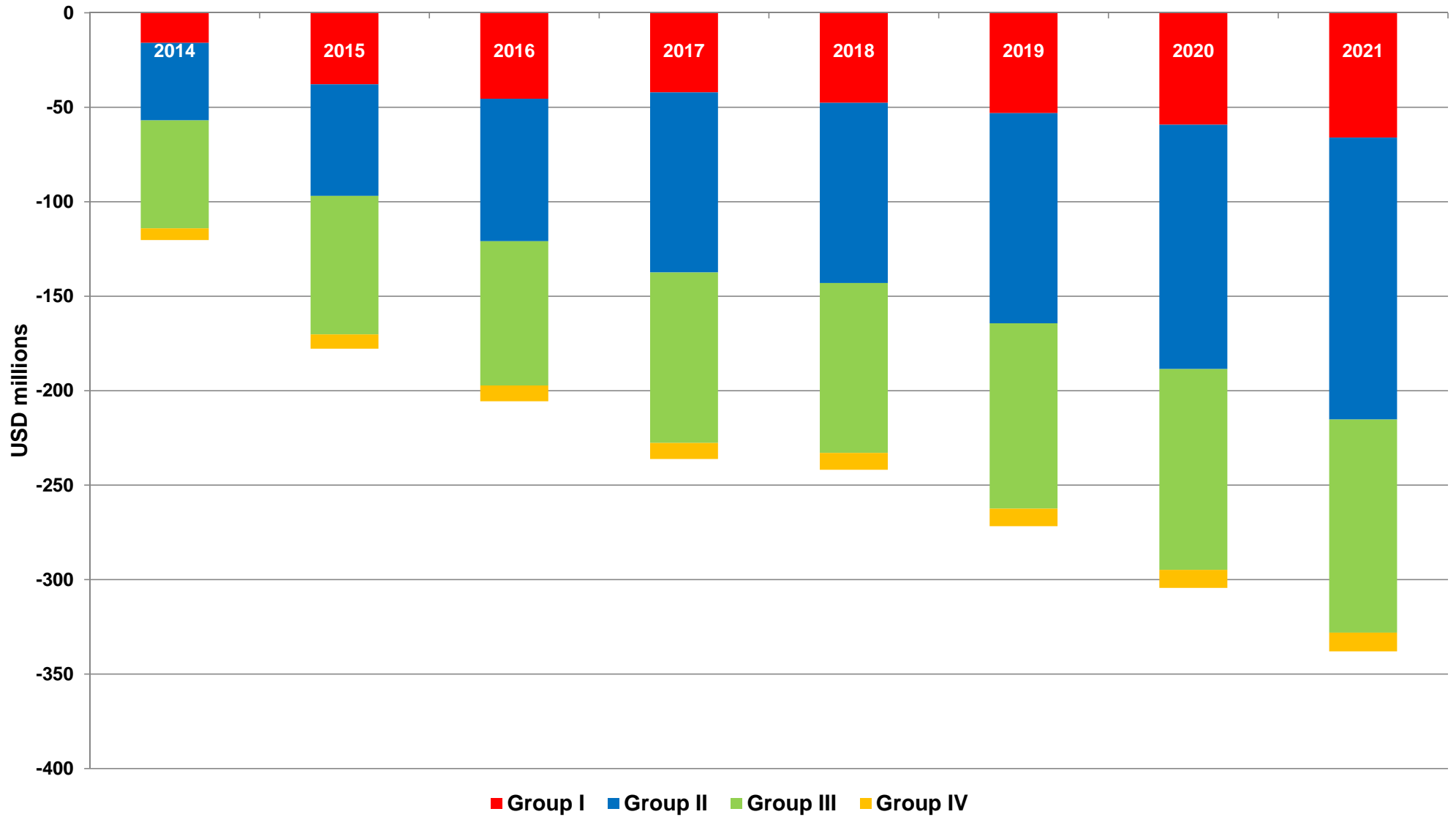


Fig. TN5b. United States - Net Financial Transfers for Small Packets - Scen. 1



Scenario 2 – High Change Scenario

Key changes to Base Scenario:

- Annual growth in EC outbound small packets will be 70% in 2015, declining to 50% in 2016, 40% in 2017, and 30% per year in 2018 and thereafter.
- Domestic postage rates for small packets in the ICs will increase by 5% per year over the 2014-2021 period due to factors such as loss of economies of scope with document delivery, a need to increase service quality to compete in the market, and/or an increase in inflation.

For more details of the scenario, see the Terminal Dues Model, file 9g.

Table TN1. United States - volumes

Scenario

2

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Outbound volumes - letter post												
4	T1	Group I	378	356	338	324	327	333	345	362	1,395	1,367
4	T2	Group II	28	29	31	33	37	43	49	57	121	187
4	T3	Group III	66	64	64	64	68	73	80	88	258	308
4	T4	Group IV	27	25	23	21	20	19	18	18	96	75
		World	498	474	455	442	452	468	492	525	1,869	1,937
Outbound volumes - small packets												
3	T1	Group I	53	61	70	81	97	117	140	168	266	522
3	T2	Group II	16	18	21	24	29	35	42	51	80	157
3	T3	Group III	19	22	25	29	35	42	50	60	95	186
3	T4	Group IV	1	1	1	2	2	2	3	3	5	10
		World	89	103	118	136	163	195	235	281	446	874
		E % LP	18%	22%	26%	31%	36%	42%	48%	54%	24%	45%
Inbound volumes - letter post												
8	T1	Group I	322	304	288	276	279	285	294	309	1,190	1,166
8	T2	Group II	62	76	92	112	133	161	198	246	341	738
8	T3	Group III	58	68	80	95	111	132	159	195	301	597
8	T4	Group IV	28	27	26	24	24	23	22	21	105	90
		World	471	474	486	507	546	600	674	771	1,938	2,591
Inbound volumes - small packets												
7	T1	Group I	45	52	60	69	83	100	119	143	227	445
7	T2	Group II	27	41	59	80	103	131	169	217	207	619
7	T3	Group III	30	41	55	70	87	109	137	174	197	507
7	T4	Group IV	5	5	5	5	5	5	5	5	18	18
		World	107	139	178	224	277	344	430	539	649	1,590
		E % LP	23%	29%	37%	44%	51%	57%	64%	70%	34%	61%

Table TN2. United States - preferences and financial transfers, LP

Scenario

2

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Inward TD preference (TD - EDP)												
56	T1	Group I	-134	-144	-144	-149	-191	-243	-310	-394	-571	-1,138
56	T2	Group II	-50	-83	-115	-160	-183	-237	-307	-398	-409	-1,124
56	T3	Group III	-52	-78	-105	-142	-157	-196	-245	-306	-378	-904
56	T4	Group IV	-14	-15	-15	-15	-16	-17	-18	-19	-59	-70
		World	-250	-321	-379	-467	-547	-693	-879	-1,117	-1,417	-3,236
Inward TD preference (TD % EDP)												
68	T1	Group I	56%	57%	60%	62%	58%	55%	52%	50%	59%	53%
68	T2	Group II	37%	33%	33%	32%	41%	42%	43%	45%	33%	43%
68	T3	Group III	34%	31%	29%	27%	37%	39%	42%	45%	30%	42%
68	T4	Group IV	48%	45%	46%	45%	44%	43%	42%	41%	46%	42%
Outward TD preference (EDP - TD)												
60	T1	Group I	159	135	146	162	194	237	292	361	602	1,084
60	T2	Group II	0	0	0	0	2	3	4	5	-1	14
60	T3	Group III	-13	-14	-5	-1	-1	2	7	15	-33	23
60	T4	Group IV	1	1	0	0	0	0	0	-1	3	-1
		World	146	122	141	161	195	242	303	381	571	1,121
Outward TD preference (TD % EDP)												
72	T1	Group I	61%	66%	65%	63%	61%	59%	57%	55%	64%	58%
72	T2	Group II	101%	100%	100%	100%	95%	94%	94%	94%	100%	94%
72	T3	Group III	141%	141%	114%	103%	103%	97%	91%	86%	123%	93%
72	T4	Group IV	87%	89%	94%	96%	97%	100%	102%	104%	91%	101%
Net transfers												
64	T1	Group I	25	-9	2	13	3	-6	-18	-32	31	-53
64	T2	Group II	-50	-83	-115	-161	-180	-233	-303	-393	-410	-1,110
64	T3	Group III	-65	-92	-110	-143	-158	-194	-238	-291	-411	-881
64	T4	Group IV	-13	-14	-15	-15	-16	-17	-18	-19	-57	-71
		World	-103	-199	-238	-306	-352	-450	-577	-736	-846	-2,115

Table TN3. United States - preferences and financial transfers, E

Scenario

2

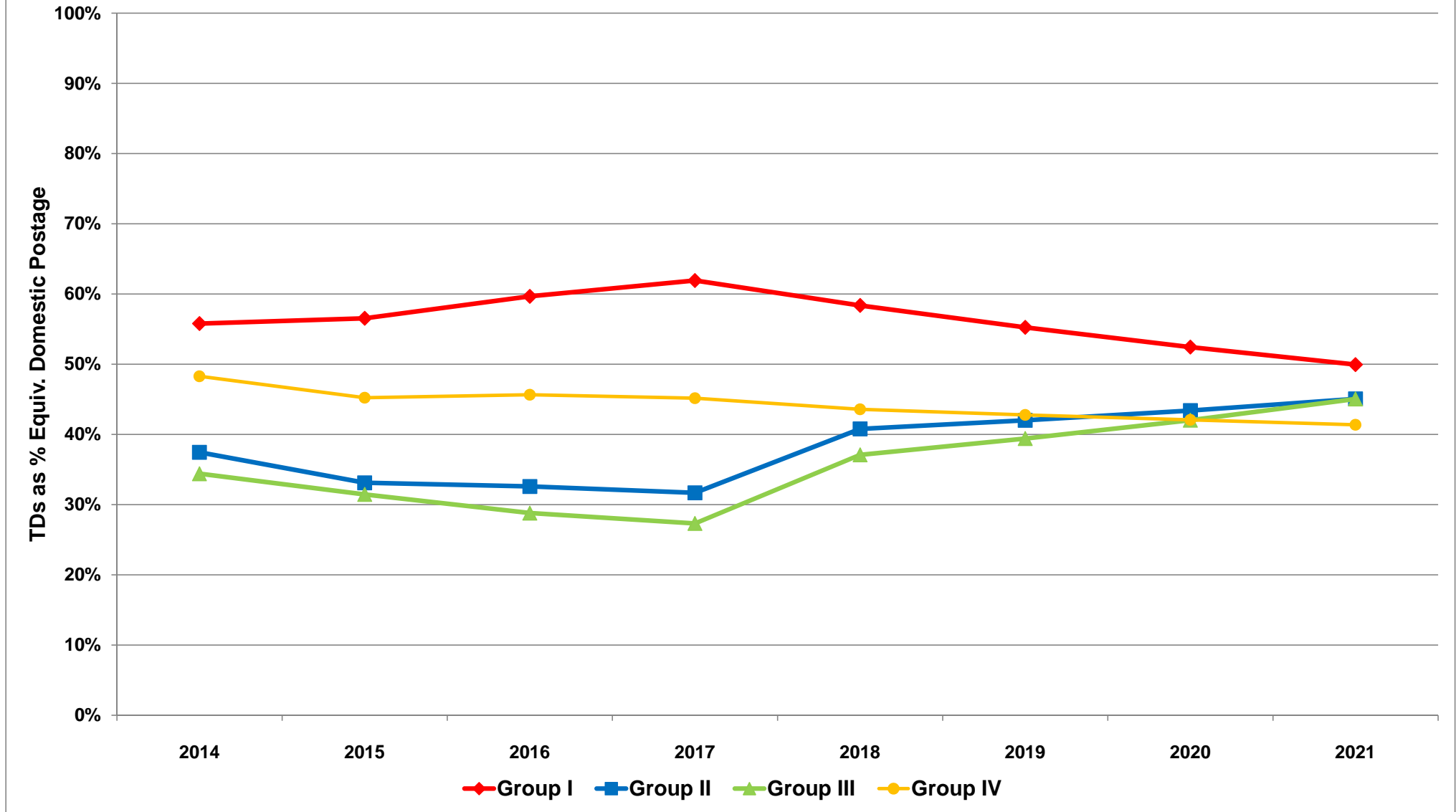
Millions of USD

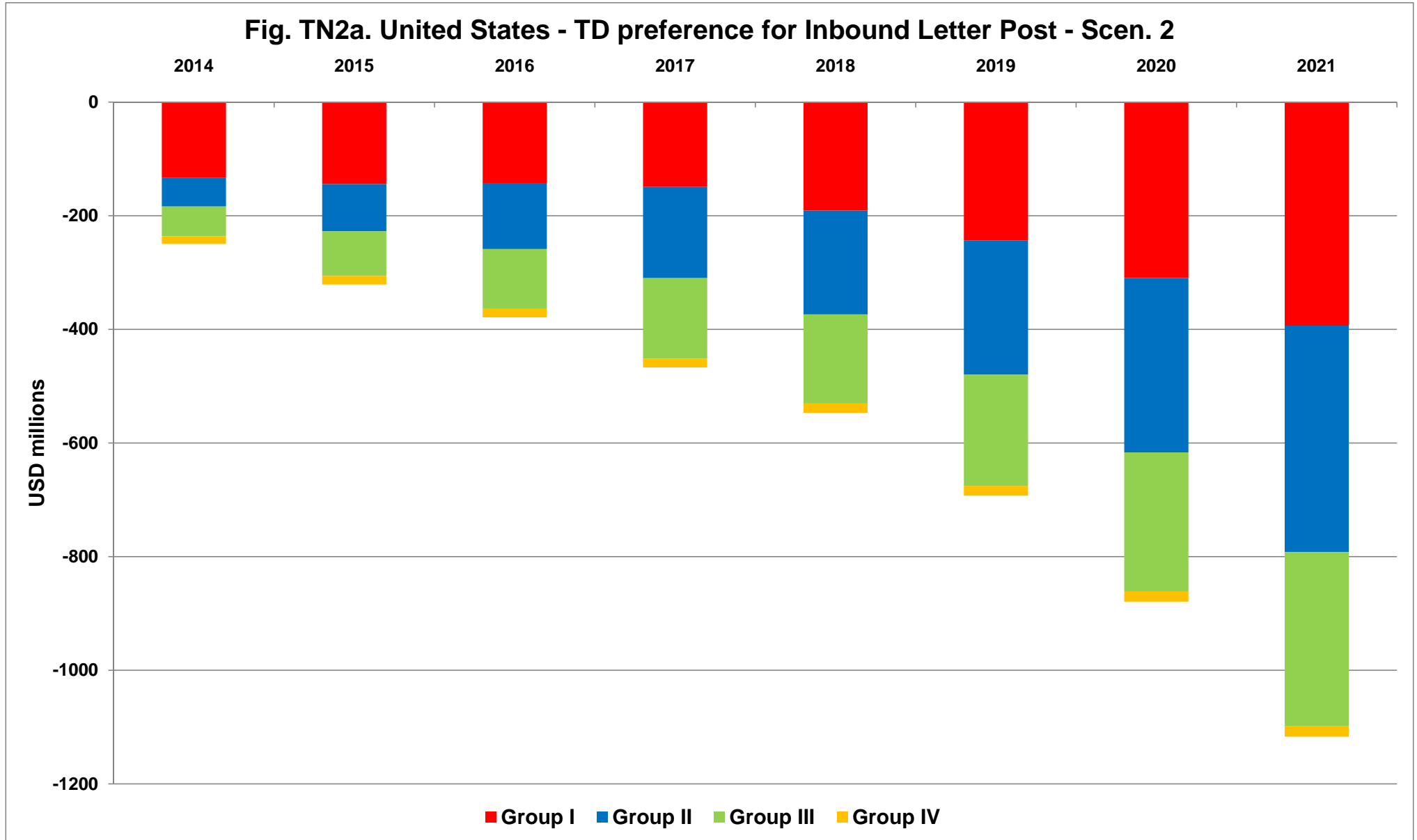
1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Inward TD preference (TD - EDP)												
55	T1	Group I	-85	-105	-124	-141	-182	-233	-298	-381	-455	-1,093
55	T2	Group II	-41	-74	-107	-152	-174	-227	-297	-388	-374	-1,086
55	T3	Group III	-41	-67	-99	-136	-150	-189	-238	-299	-343	-877
55	T4	Group IV	-5	-7	-7	-8	-9	-9	-10	-10	-27	-38
		World	-173	-253	-337	-436	-515	-658	-843	-1,078	-1,199	-3,094
Inward TD preference (TD % EDP)												
67	T1	Group I	40%	41%	43%	47%	46%	45%	44%	43%	43%	44%
67	T2	Group II	29%	27%	28%	28%	39%	41%	42%	44%	28%	42%
67	T3	Group III	36%	32%	26%	25%	36%	38%	41%	45%	28%	41%
67	T4	Group IV	61%	56%	54%	53%	51%	50%	49%	48%	56%	49%
		World										
Outward TD preference (EDP - TD)												
59	T1	Group I	69	70	85	104	135	176	229	296	328	836
59	T2	Group II	0	0	1	1	3	4	4	6	2	17
59	T3	Group III	-16	-17	-2	1	0	3	7	15	-34	25
59	T4	Group IV	-1	-1	-1	-1	-2	-2	-2	-2	-5	-8
		World	52	52	82	104	137	181	238	314	291	870
Outward TD preference (TD % EDP)												
71	T1	Group I	55%	59%	59%	58%	56%	55%	54%	52%	58%	54%
71	T2	Group II	99%	98%	98%	99%	93%	93%	93%	93%	98%	93%
71	T3	Group III	185%	177%	108%	98%	100%	95%	90%	84%	135%	91%
71	T4	Group IV	150%	145%	146%	143%	137%	134%	132%	129%	145%	132%
		World										
Net transfers												
63	T1	Group I	-16	-35	-39	-37	-46	-57	-69	-85	-127	-257
63	T2	Group II	-41	-73	-106	-151	-171	-224	-293	-382	-372	-1,069
63	T3	Group III	-57	-84	-101	-135	-150	-186	-231	-285	-377	-852
63	T4	Group IV	-6	-8	-8	-9	-10	-11	-12	-13	-31	-46
		World	-120	-200	-255	-332	-378	-477	-605	-764	-908	-2,224

Fig. TN1a. United States - TDs as % EDP for Inbound Letter Post - Scen. 2





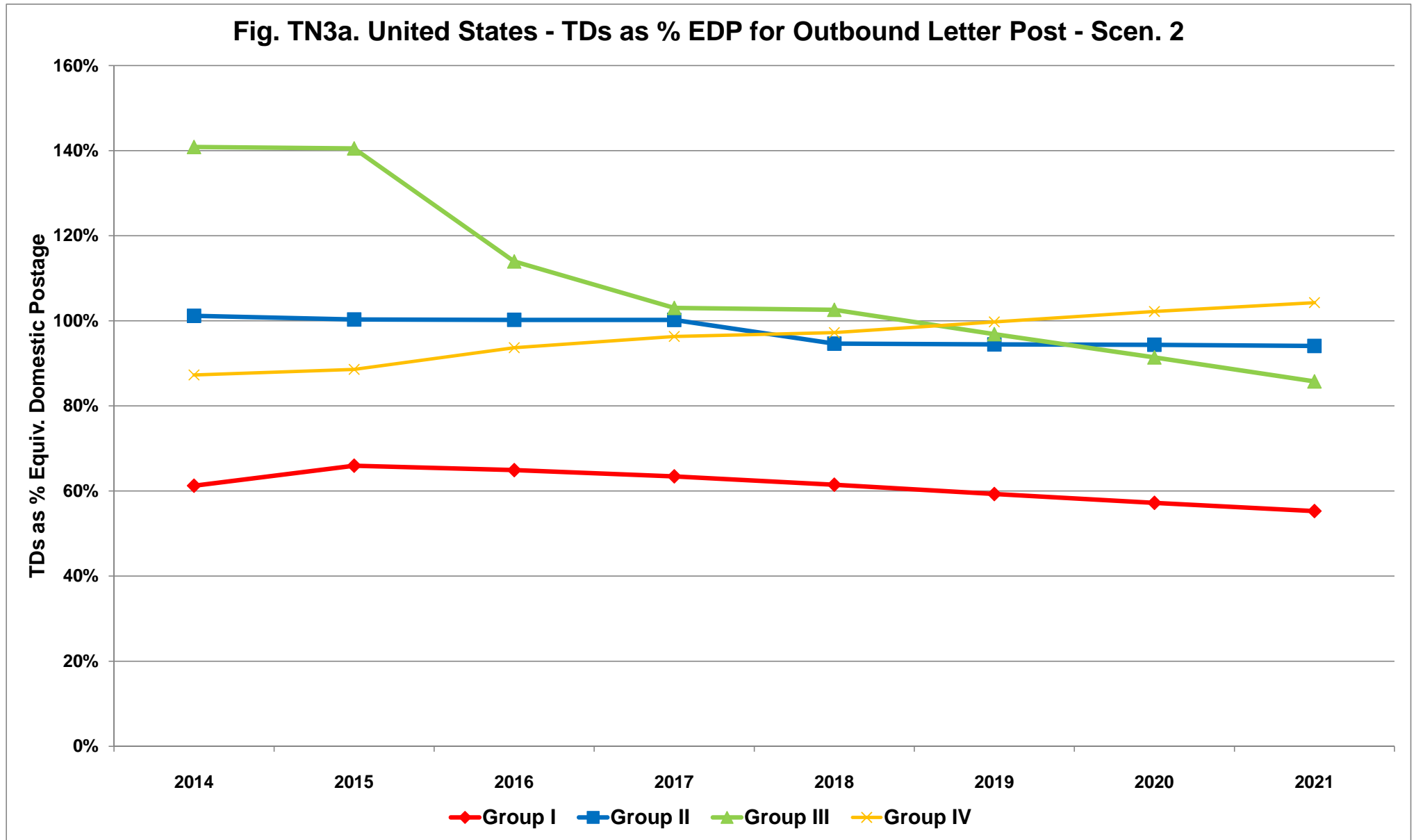


Fig. TN4a. United States - TD preference for Outbound Letter Post - Scen. 2

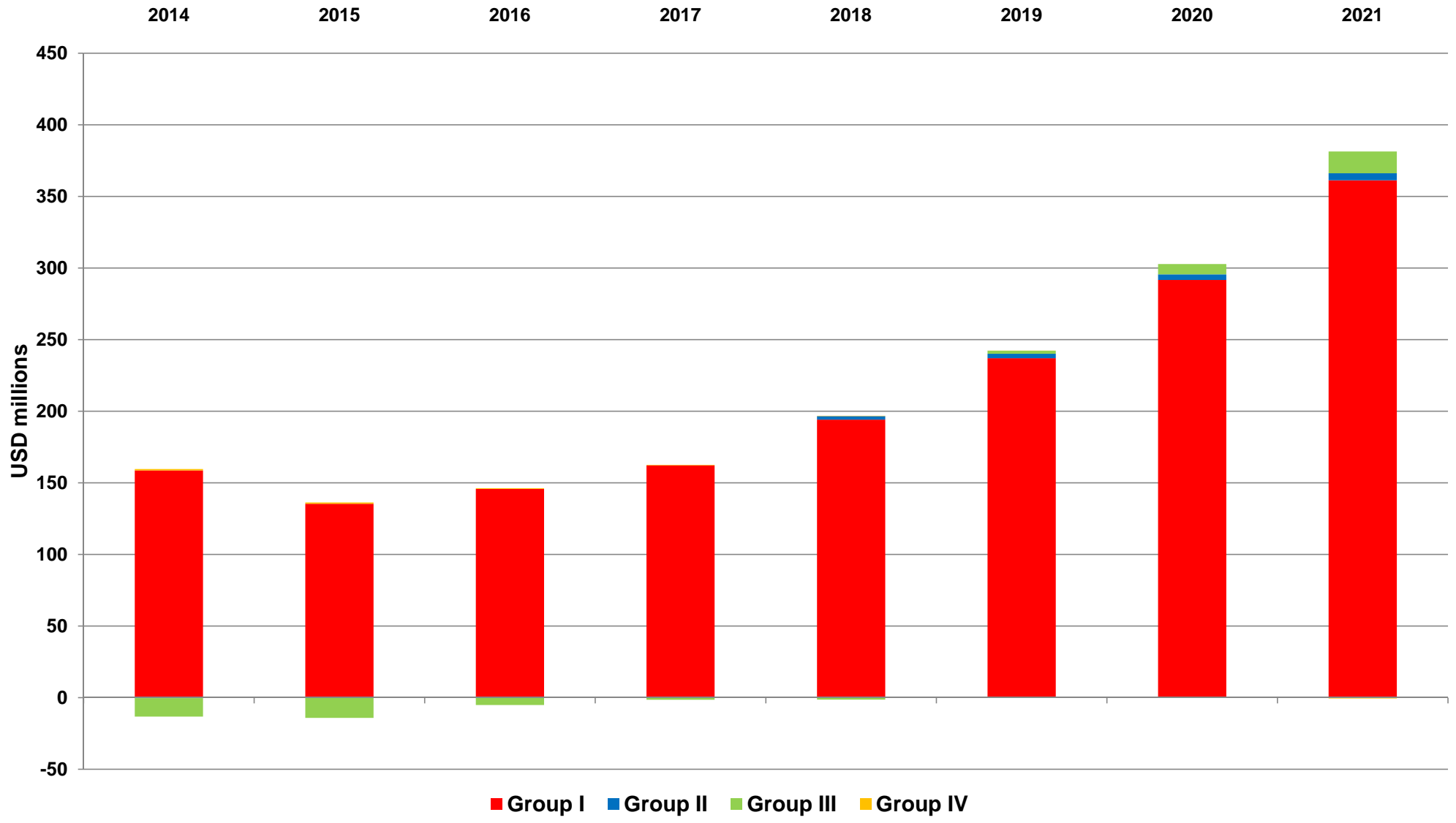


Fig. TN5a. United States - Net Financial Transfers for Letter Post - Scen. 2

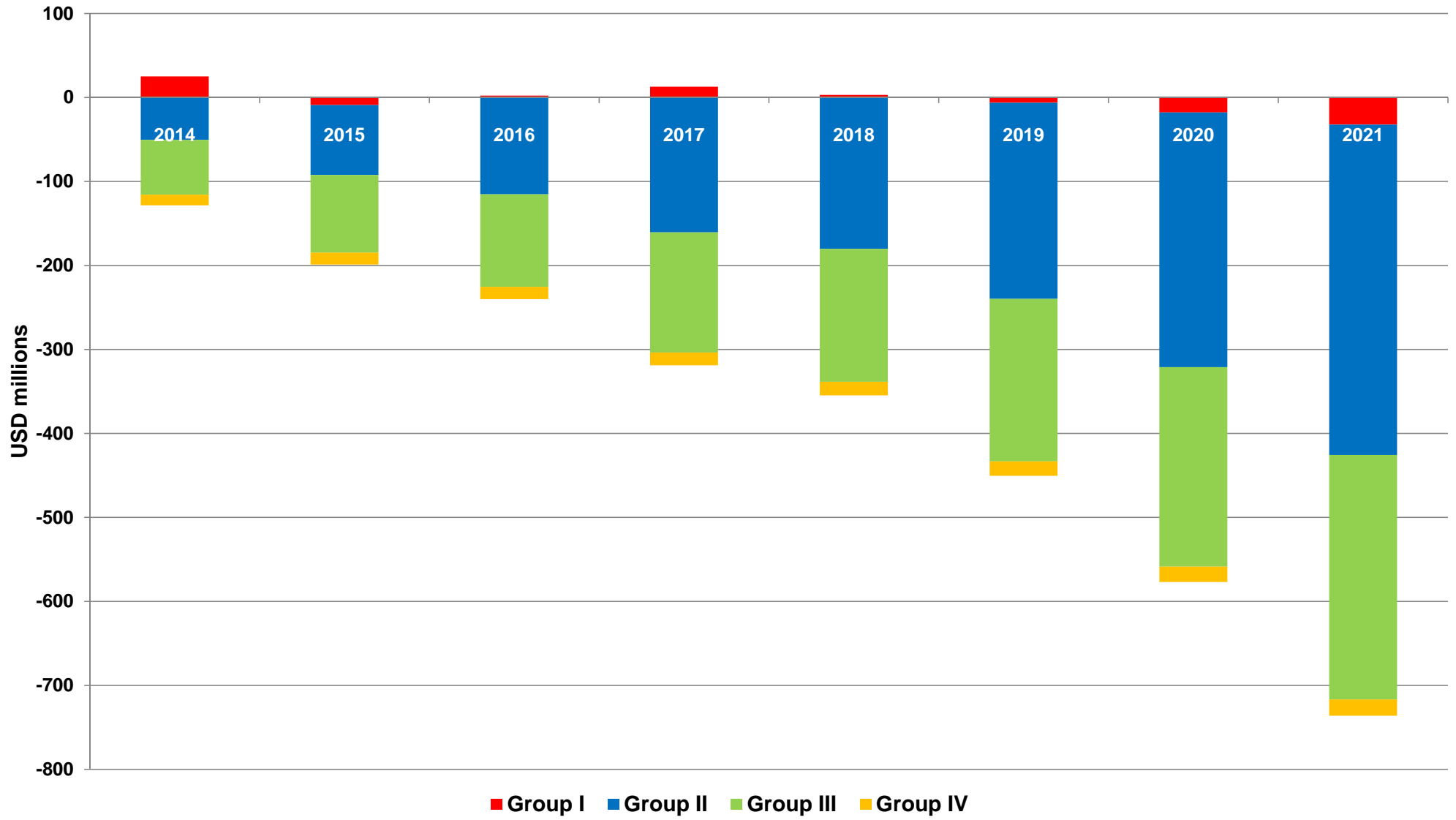
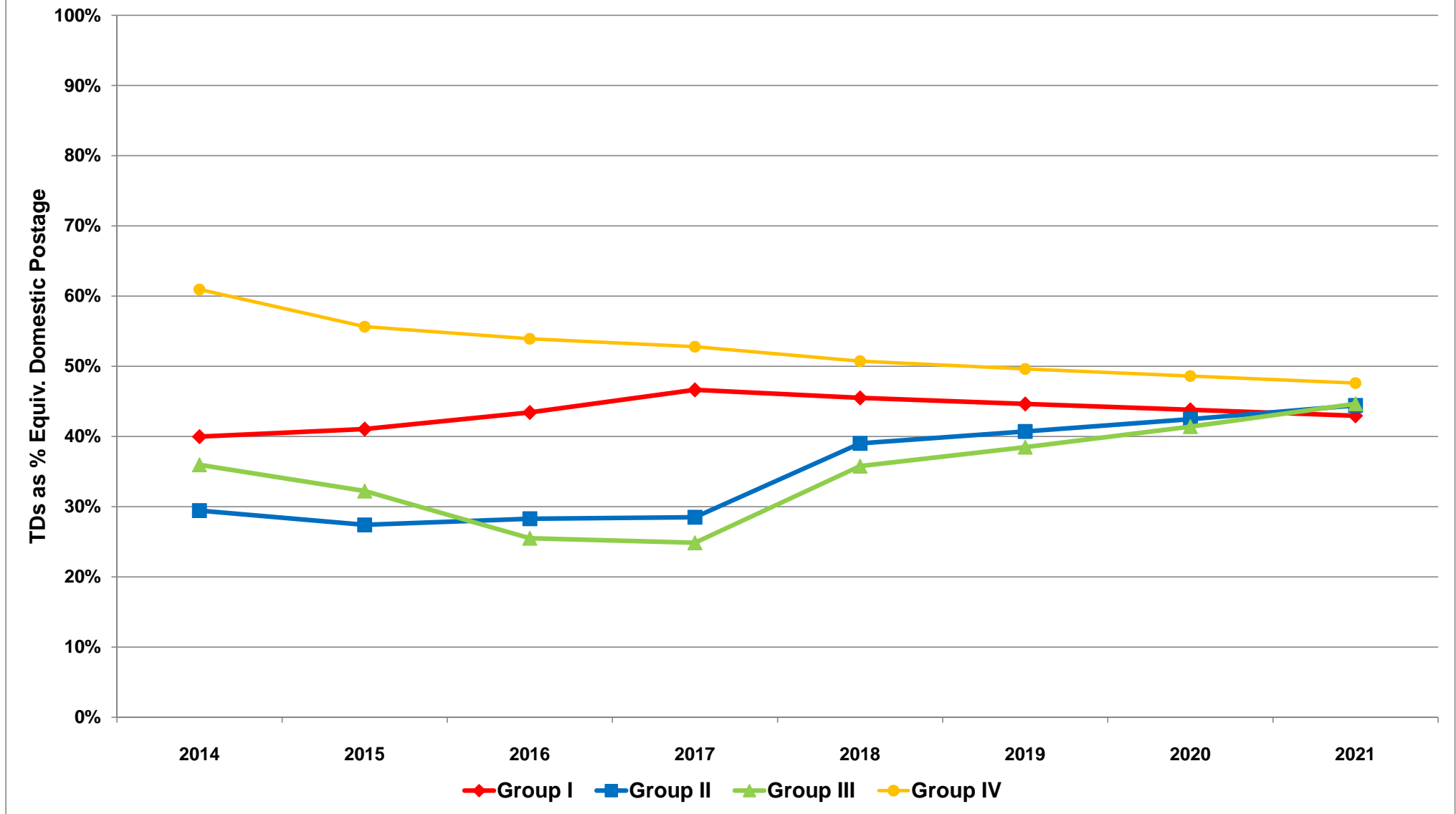
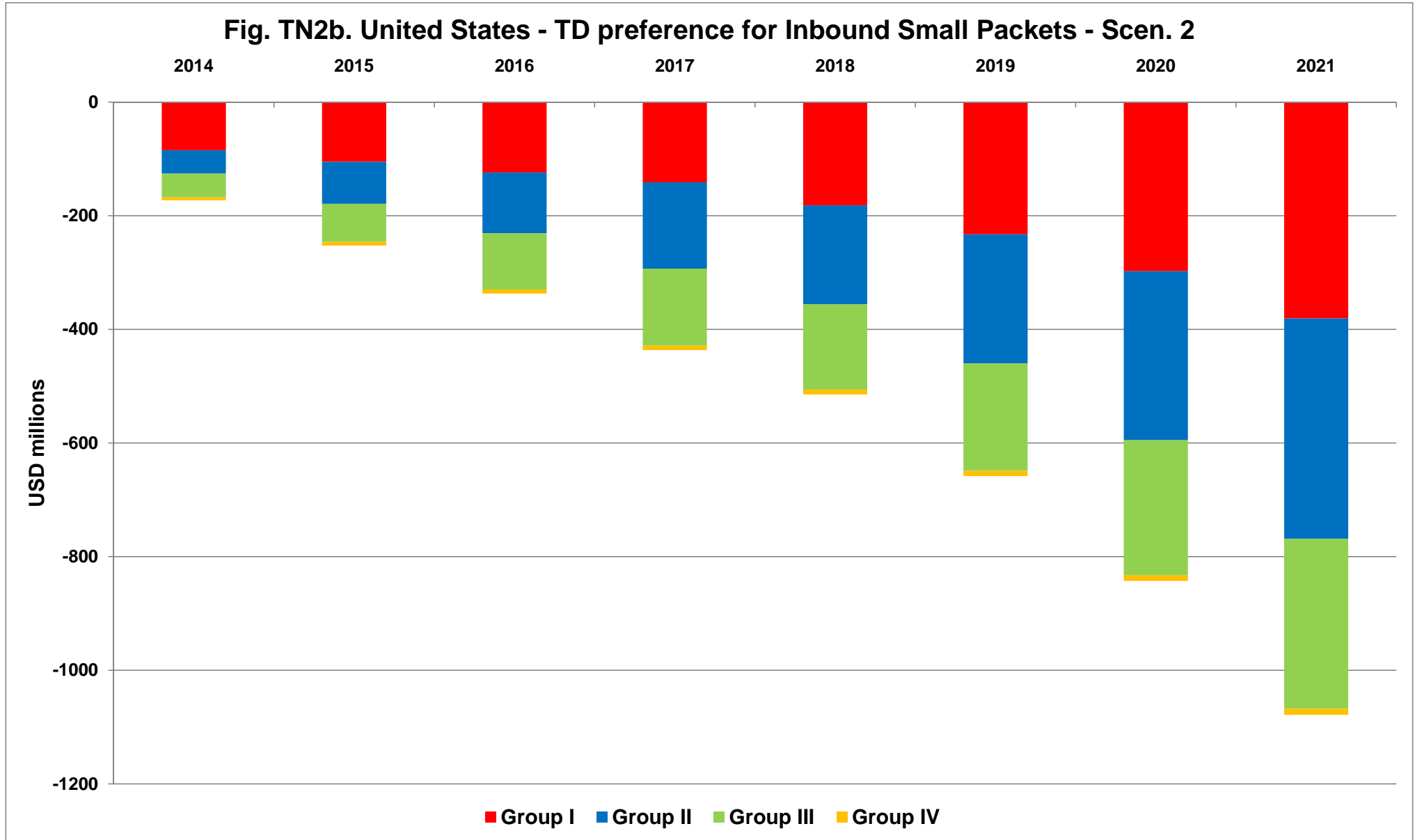


Fig. TN1b. United States - TDs as % EDP for Inbound Small Packets - Scen. 2





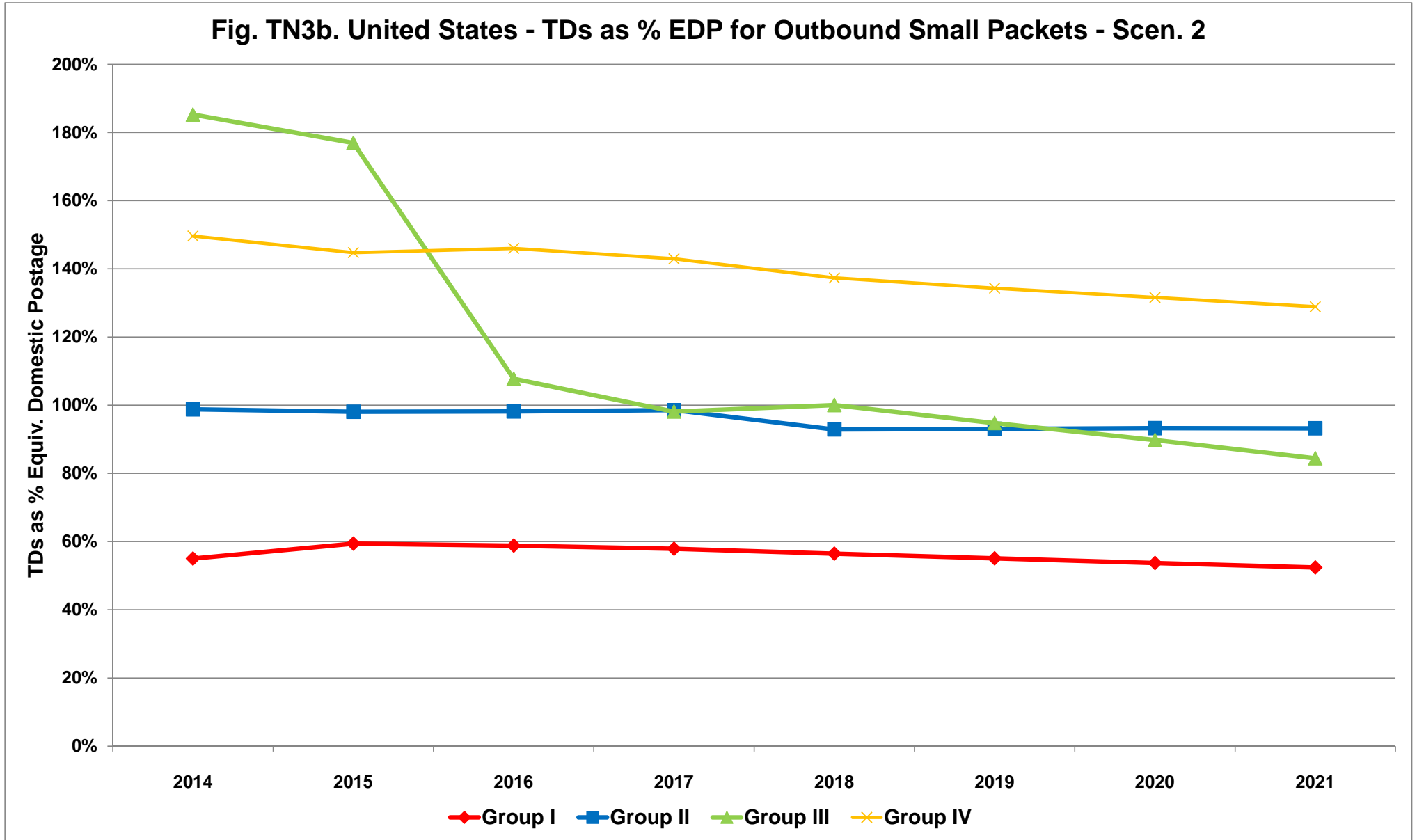


Fig. TN4b. United States - TD preference for Outbound Small Packets - Scen. 2

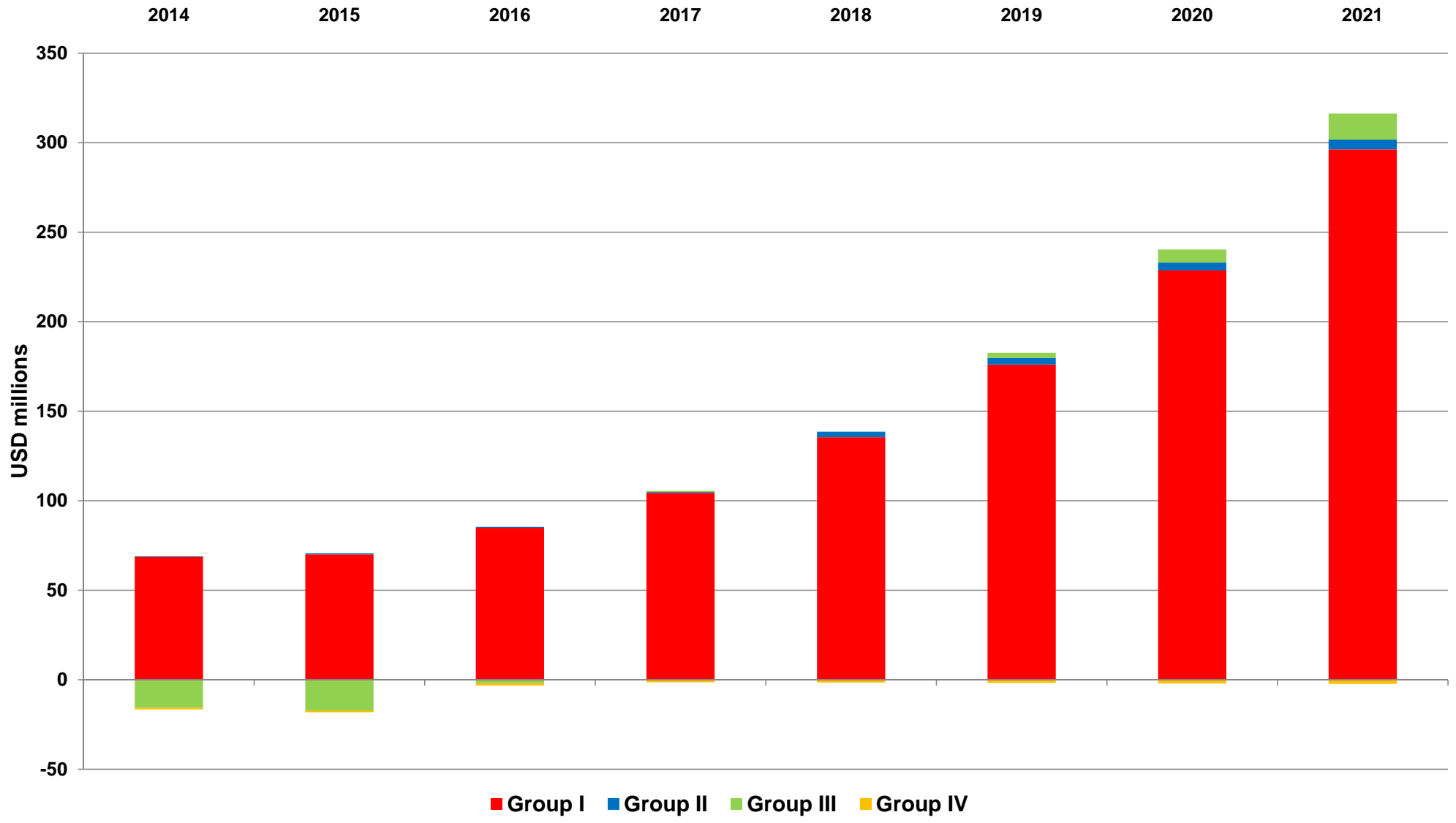
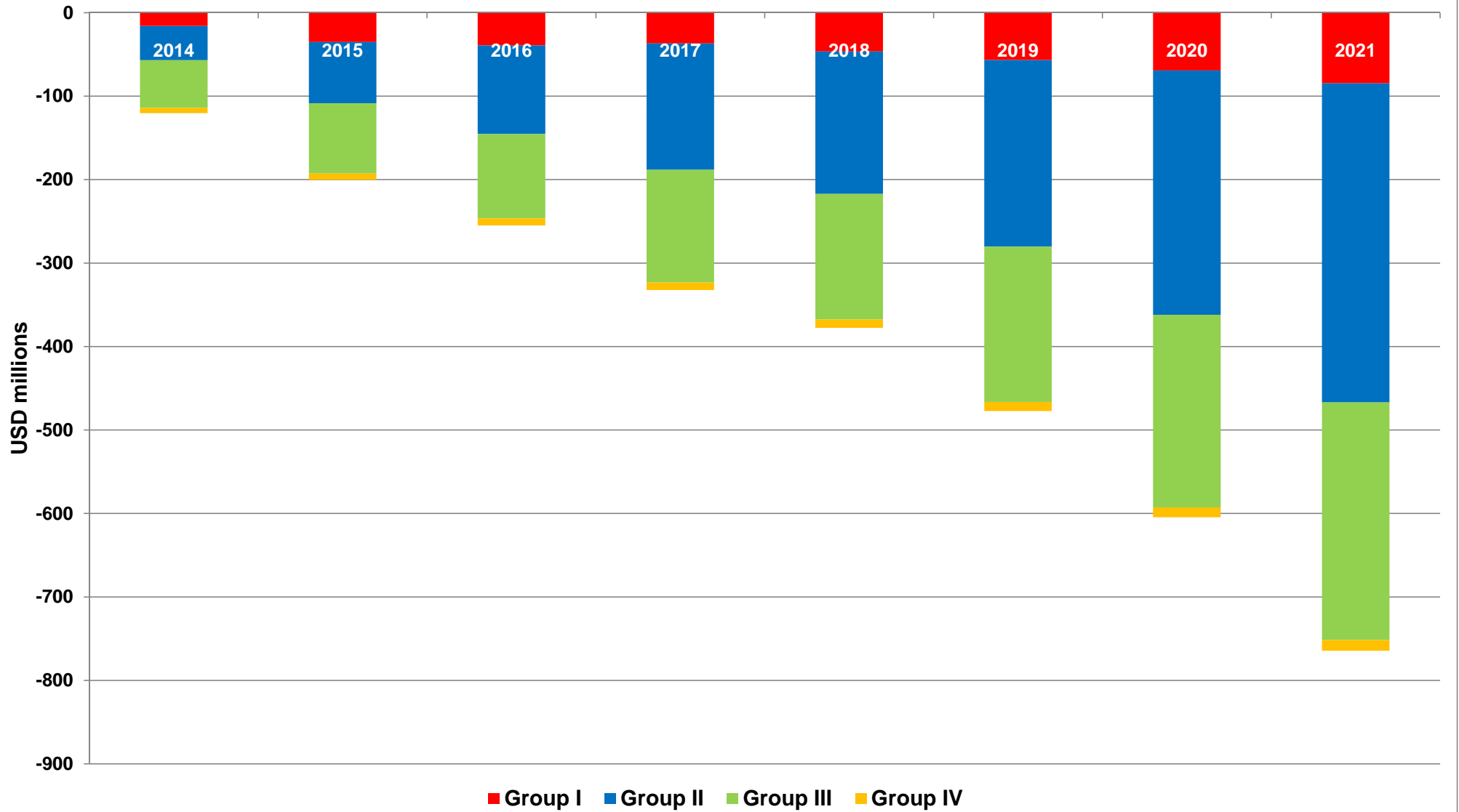


Fig. TN5b. United States - Net Financial Transfers for Small Packets - Scen. 2



Scenario 3 – Low Change Scenario

Key changes to Base Scenario:

- The volume of EC outbound small packets will increase by 15% over the entire 2014-2021 period.
- In other cases, annual declines in the volumes of letters and flats and annual increases in the volume of small packets will be substantially less than in other scenarios.
- Domestic postage rates will increase at 2% per year over the entire 2014-2021 period.

For more details of the scenario, see the Terminal Dues Model, file 9g.

Table TN1. United States - volumes

Scenario

3

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Outbound volumes - letter post												
4	T1	Group I	378	364	351	340	329	319	310	301	1,432	1,259
4	T2	Group II	28	28	28	29	29	29	30	31	112	119
4	T3	Group III	66	64	63	62	61	60	60	59	256	241
4	T4	Group IV	27	26	25	24	23	22	21	20	102	85
		World	498	482	468	454	442	431	420	411	1,903	1,704
Outbound volumes - small packets												
3	T1	Group I	53	56	59	62	65	68	71	75	230	279
3	T2	Group II	16	17	18	19	19	20	21	23	69	84
3	T3	Group III	19	20	21	22	23	24	25	27	82	99
3	T4	Group IV	1	1	1	1	1	1	1	1	4	5
		World	89	94	98	103	108	114	120	126	385	468
		E % LP	18%	19%	21%	23%	25%	26%	28%	31%	20%	27%
Inbound volumes - letter post												
8	T1	Group I	322	311	300	290	281	272	264	257	1,222	1,074
8	T2	Group II	62	66	70	74	79	84	91	98	271	352
8	T3	Group III	58	61	64	67	70	74	79	84	249	308
8	T4	Group IV	28	28	28	28	28	28	28	28	114	114
		World	471	466	461	459	458	459	463	468	1,857	1,848
Inbound volumes - small packets												
7	T1	Group I	45	48	50	53	55	58	61	64	196	238
7	T2	Group II	27	30	34	38	43	49	55	63	128	209
7	T3	Group III	30	33	35	39	42	46	51	56	137	195
7	T4	Group IV	5	5	5	5	5	5	5	5	18	18
		World	107	115	124	134	145	157	172	187	480	661
		E % LP	23%	25%	27%	29%	32%	34%	37%	40%	26%	36%

Table TN2. United States - preferences and financial transfers, LP

Scenario

3

Millions of USD

1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Inward TD preference (TD - EDP)												
56	T1	Group I	-134	-138	-128	-112	-117	-122	-128	-134	-512	-500
56	T2	Group II	-50	-63	-69	-77	-73	-79	-85	-90	-259	-328
56	T3	Group III	-52	-65	-70	-77	-73	-75	-78	-79	-265	-305
56	T4	Group IV	-14	-16	-16	-16	-17	-17	-17	-17	-62	-68
		World	-250	-282	-283	-283	-280	-294	-307	-320	-1,098	-1,201
Inward TD preference (TD % EDP)												
68	T1	Group I	56%	57%	62%	67%	67%	66%	66%	66%	61%	66%
68	T2	Group II	37%	35%	36%	37%	46%	49%	52%	55%	36%	51%
68	T3	Group III	34%	31%	31%	31%	41%	45%	49%	53%	32%	47%
68	T4	Group IV	48%	45%	45%	45%	45%	45%	46%	46%	46%	45%
Outward TD preference (EDP - TD)												
60	T1	Group I	159	125	122	122	122	125	127	130	528	504
60	T2	Group II	0	0	-1	-1	0	0	0	0	-3	-1
60	T3	Group III	-13	-16	-11	-11	-14	-15	-16	-17	-51	-62
60	T4	Group IV	1	1	0	0	0	0	0	0	3	0
		World	146	110	111	110	109	109	111	112	477	441
Outward TD preference (TD % EDP)												
72	T1	Group I	61%	68%	68%	69%	69%	69%	69%	69%	66%	69%
72	T2	Group II	101%	101%	103%	104%	100%	101%	100%	101%	103%	101%
72	T3	Group III	141%	152%	139%	140%	148%	149%	151%	150%	143%	149%
72	T4	Group IV	87%	89%	94%	96%	97%	100%	103%	106%	92%	101%
Net transfers												
64	T1	Group I	25	-13	-5	10	6	3	-1	-4	17	4
64	T2	Group II	-50	-63	-70	-78	-73	-79	-85	-91	-262	-328
64	T3	Group III	-65	-81	-81	-89	-87	-90	-94	-95	-316	-366
64	T4	Group IV	-13	-15	-16	-16	-17	-17	-17	-18	-59	-69
		World	-103	-172	-172	-173	-171	-184	-197	-208	-620	-760

Table TN3. United States - preferences and financial transfers, E

Scenario

3

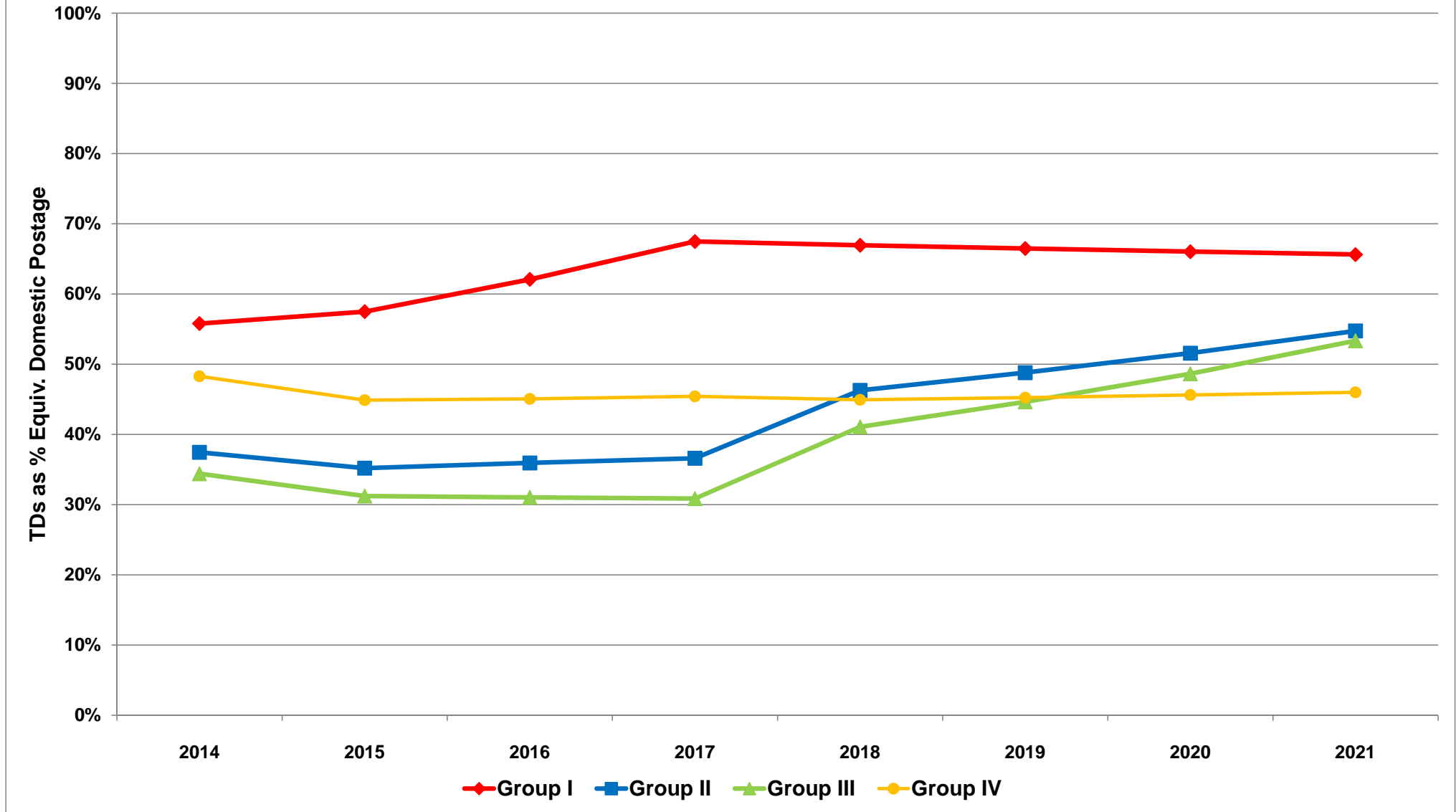
Millions of USD

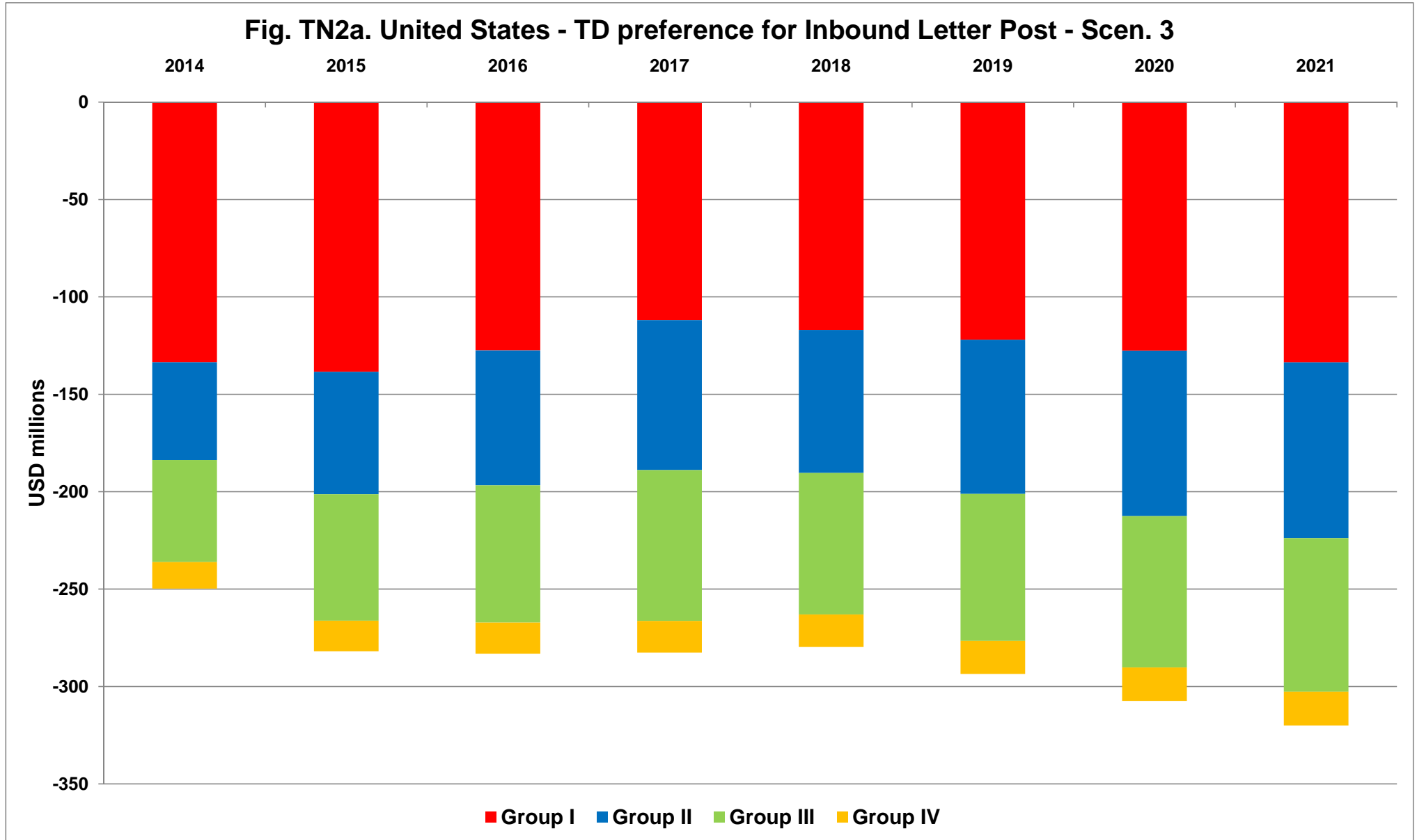
1 SDR = 1.39699 USD Jan-Apr 2016.

EDP = 70% domestic postage

No			2014	2015	2016	2017	2018	2019	2020	2021	2014-17 cycle	2018-21 cycle
Inward TD preference (TD - EDP)												
55	T1	Group I	-85	-96	-103	-102	-109	-115	-122	-130	-386	-476
55	T2	Group II	-41	-53	-61	-69	-66	-72	-79	-85	-225	-302
55	T3	Group III	-41	-53	-64	-71	-66	-70	-72	-74	-230	-282
55	T4	Group IV	-5	-7	-7	-7	-8	-8	-8	-8	-26	-31
		World	-173	-209	-236	-249	-249	-265	-281	-296	-867	-1,091
Inward TD preference (TD % EDP)												
67	T1	Group I	40%	41%	43%	48%	48%	49%	49%	50%	43%	49%
67	T2	Group II	29%	28%	28%	30%	41%	44%	48%	51%	29%	47%
67	T3	Group III	36%	32%	26%	26%	38%	42%	46%	51%	29%	45%
67	T4	Group IV	61%	56%	54%	54%	54%	54%	55%	55%	56%	54%
		World										
Outward TD preference (EDP - TD)												
59	T1	Group I	69	60	62	65	69	74	79	84	256	306
59	T2	Group II	0	0	0	-1	1	1	1	0	0	2
59	T3	Group III	-16	-17	-5	-6	-8	-9	-10	-11	-44	-39
59	T4	Group IV	-1	-1	-1	-1	-1	-1	-2	-2	-4	-6
		World	52	42	56	58	61	64	67	72	208	263
Outward TD preference (TD % EDP)												
71	T1	Group I	55%	61%	62%	63%	63%	63%	63%	63%	60%	63%
71	T2	Group II	99%	99%	101%	102%	97%	98%	98%	99%	100%	98%
71	T3	Group III	185%	194%	130%	131%	142%	144%	146%	144%	161%	144%
71	T4	Group IV	150%	149%	155%	156%	154%	155%	157%	158%	152%	156%
		World										
Net transfers												
63	T1	Group I	-16	-36	-41	-36	-39	-41	-44	-46	-130	-170
63	T2	Group II	-41	-53	-61	-70	-65	-72	-78	-84	-225	-300
63	T3	Group III	-57	-71	-69	-77	-75	-79	-83	-84	-274	-321
63	T4	Group IV	-6	-8	-8	-9	-9	-9	-9	-9	-31	-37
		World	-120	-167	-180	-191	-188	-201	-214	-224	-659	-828

Fig. TN1a. United States - TDs as % EDP for Inbound Letter Post - Scen. 3





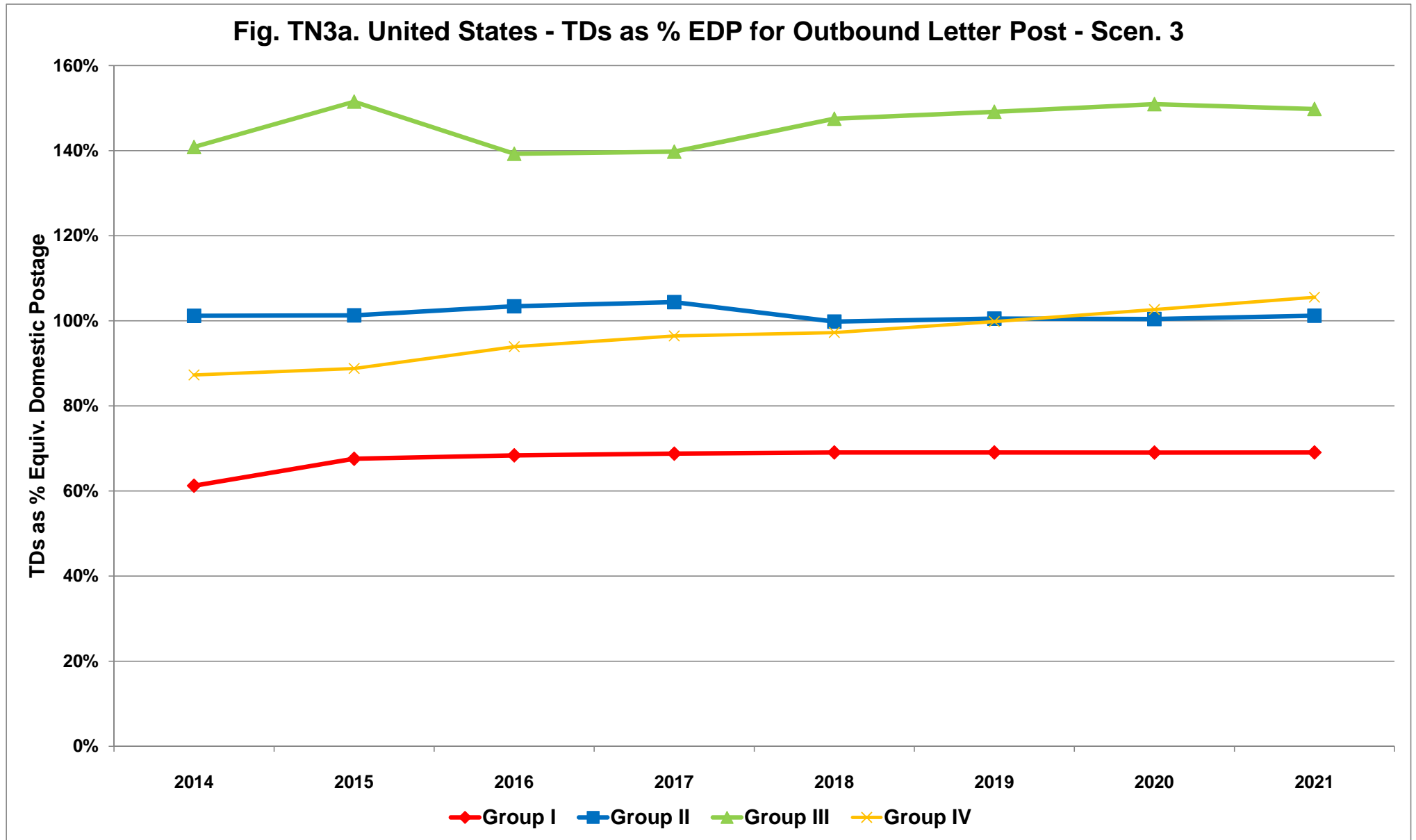


Fig. TN4a. United States - TD preference for Outbound Letter Post - Scen. 3

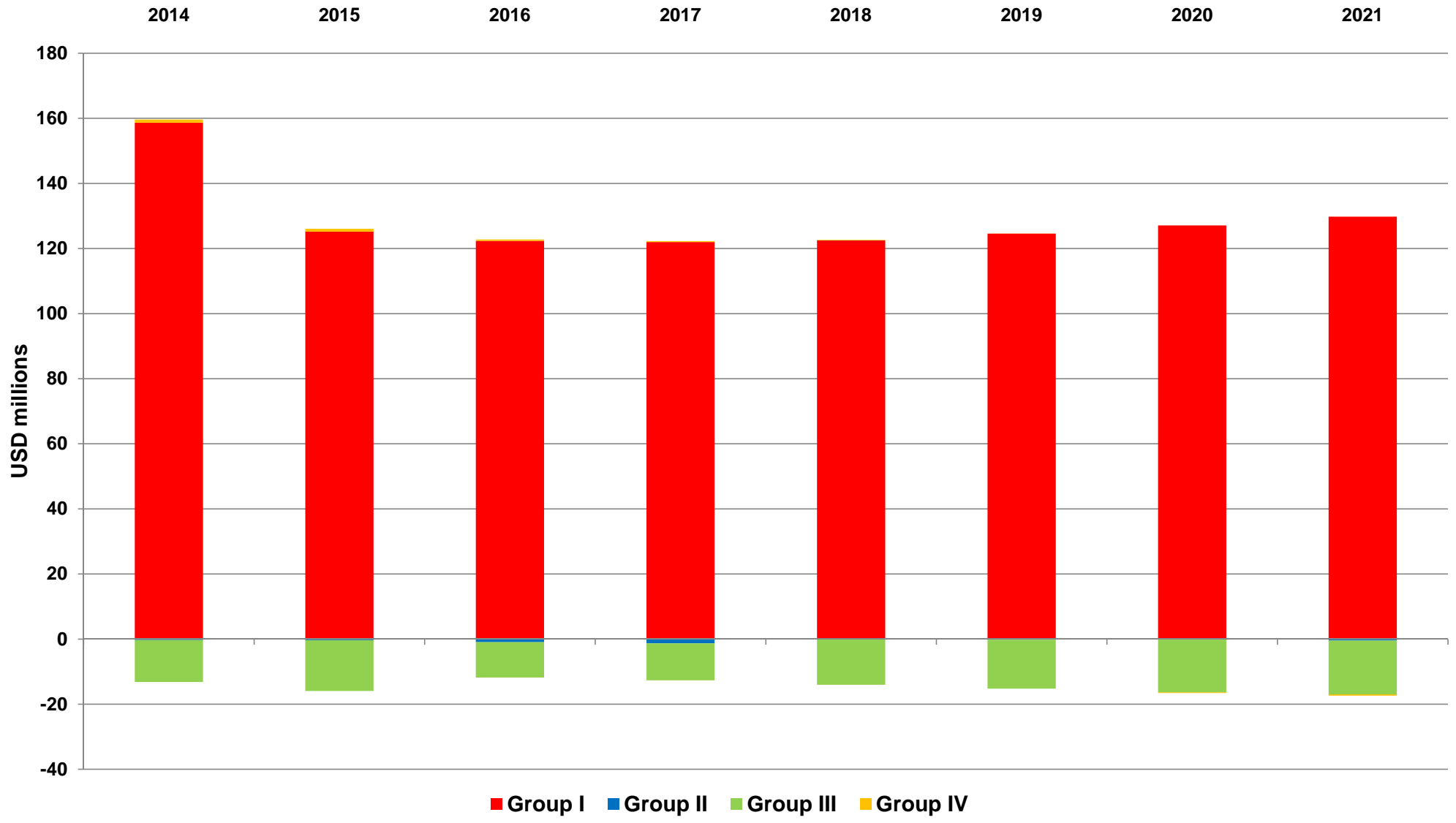
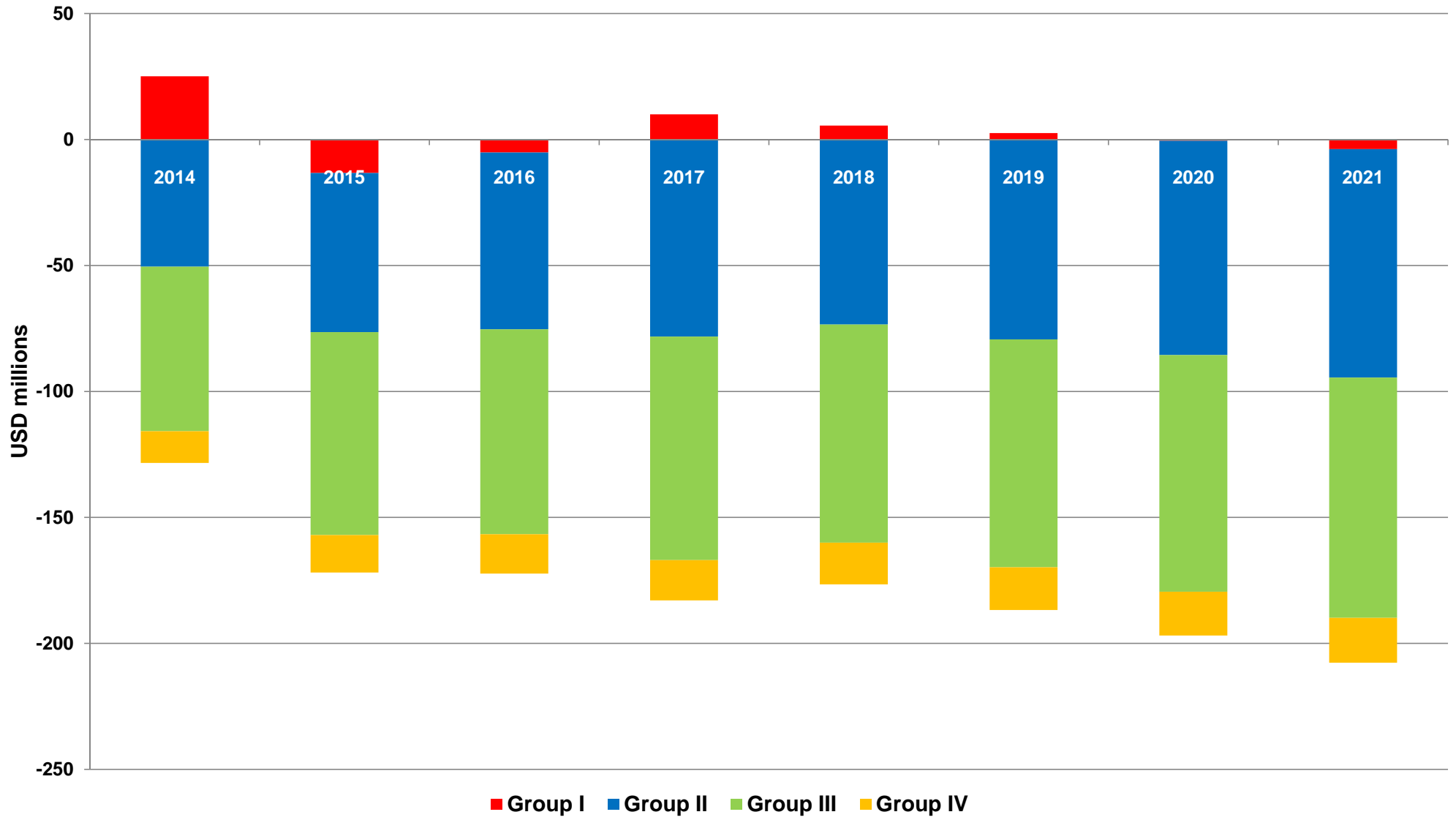
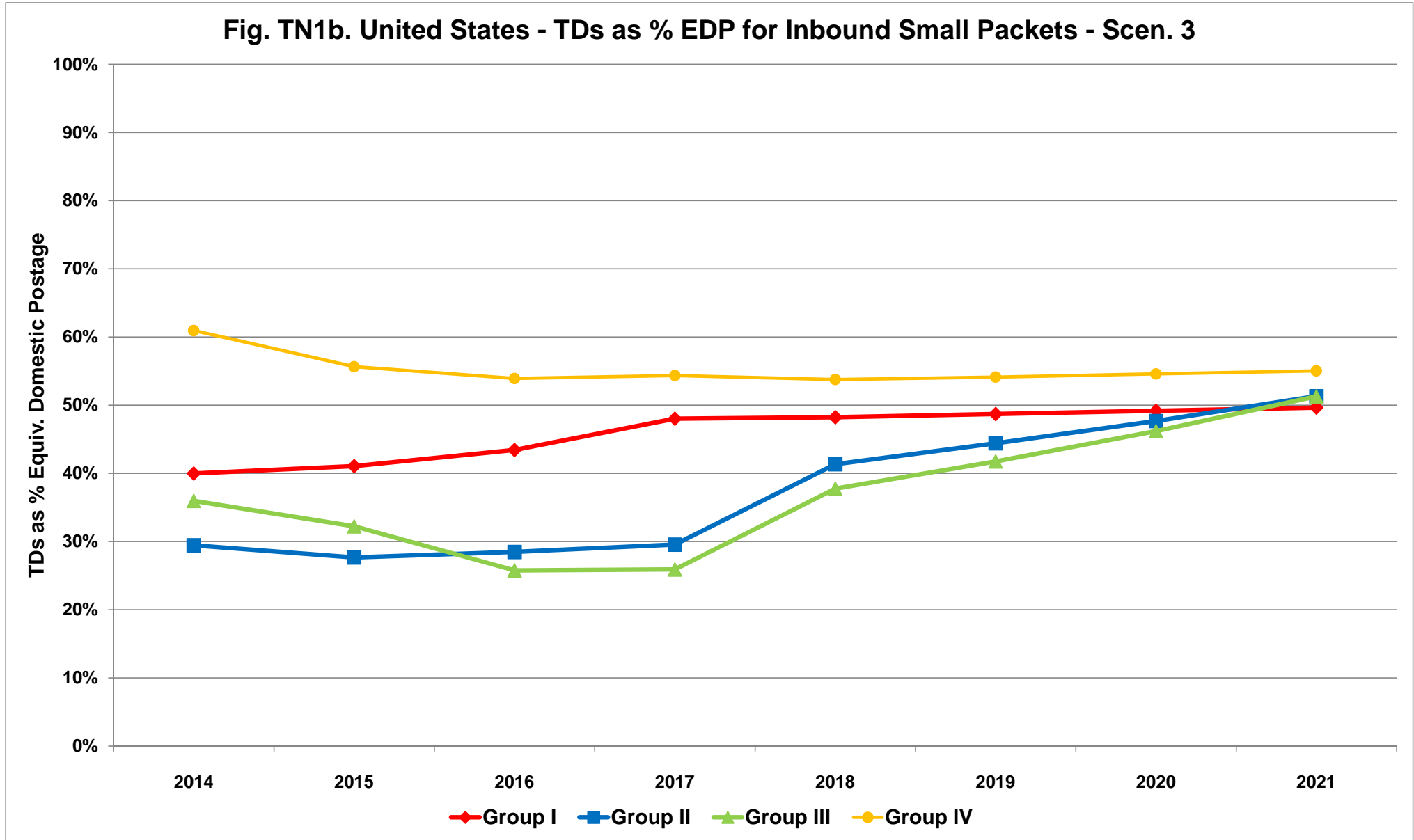
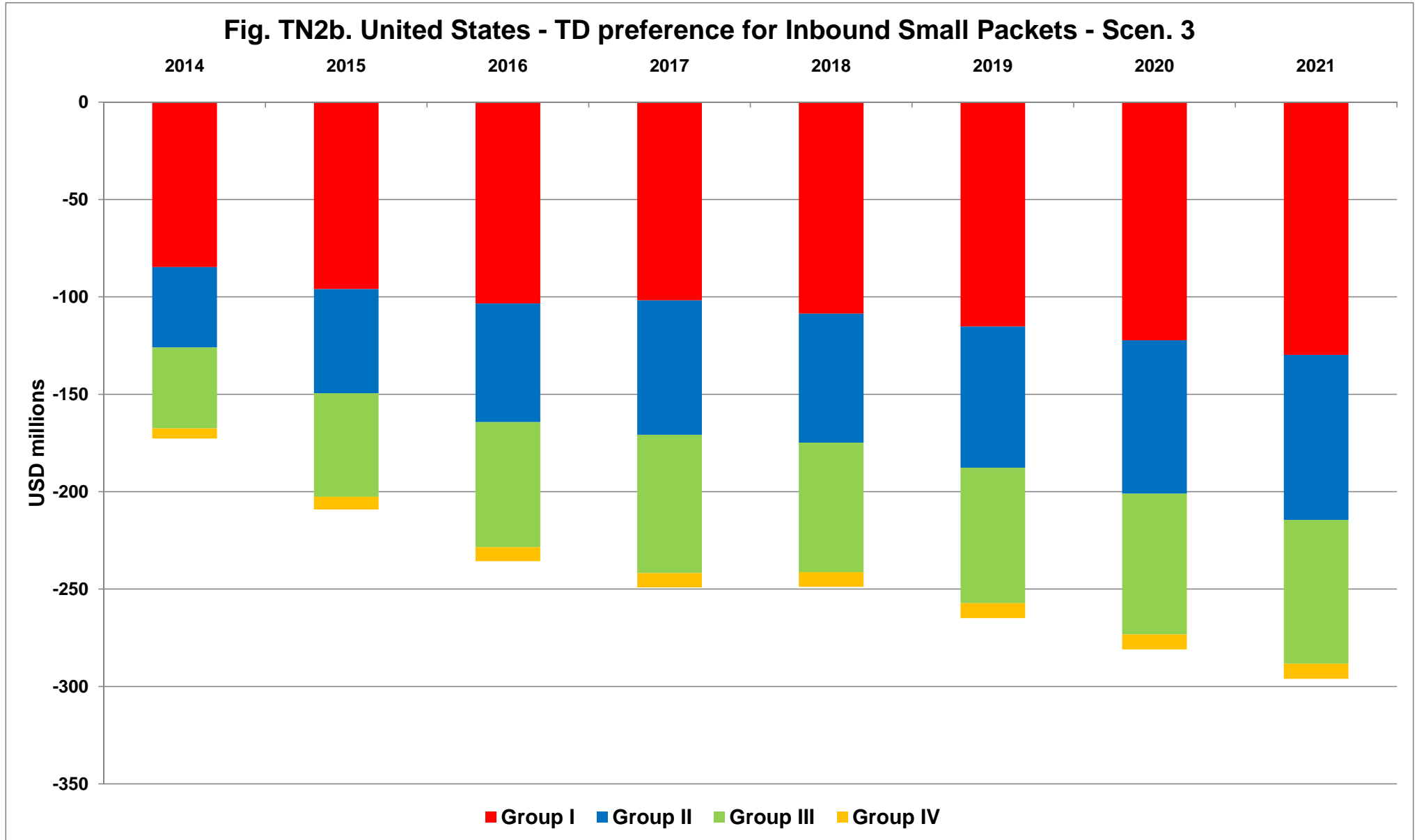
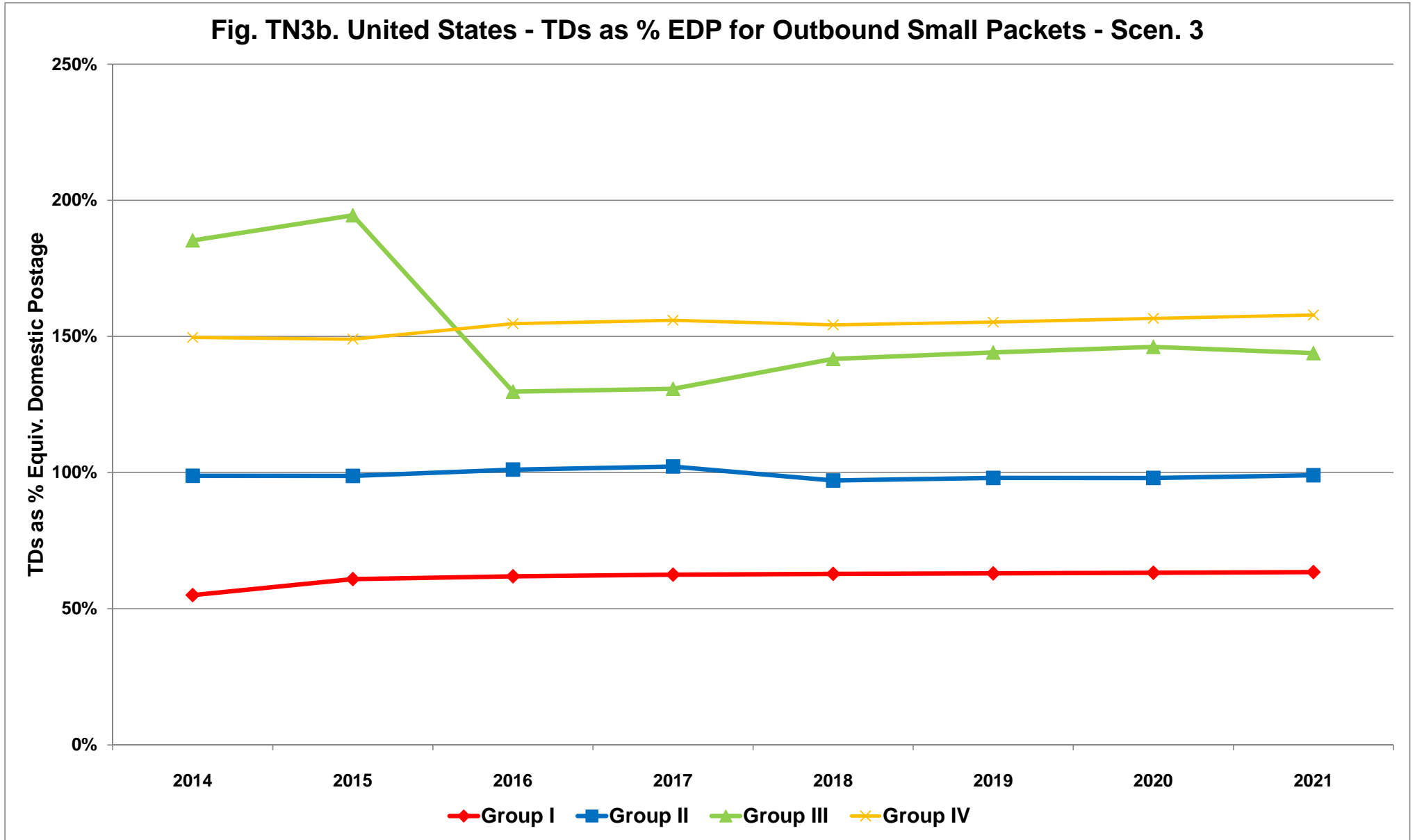


Fig. TN5a. United States - Net Financial Transfers for Letter Post - Scen. 3









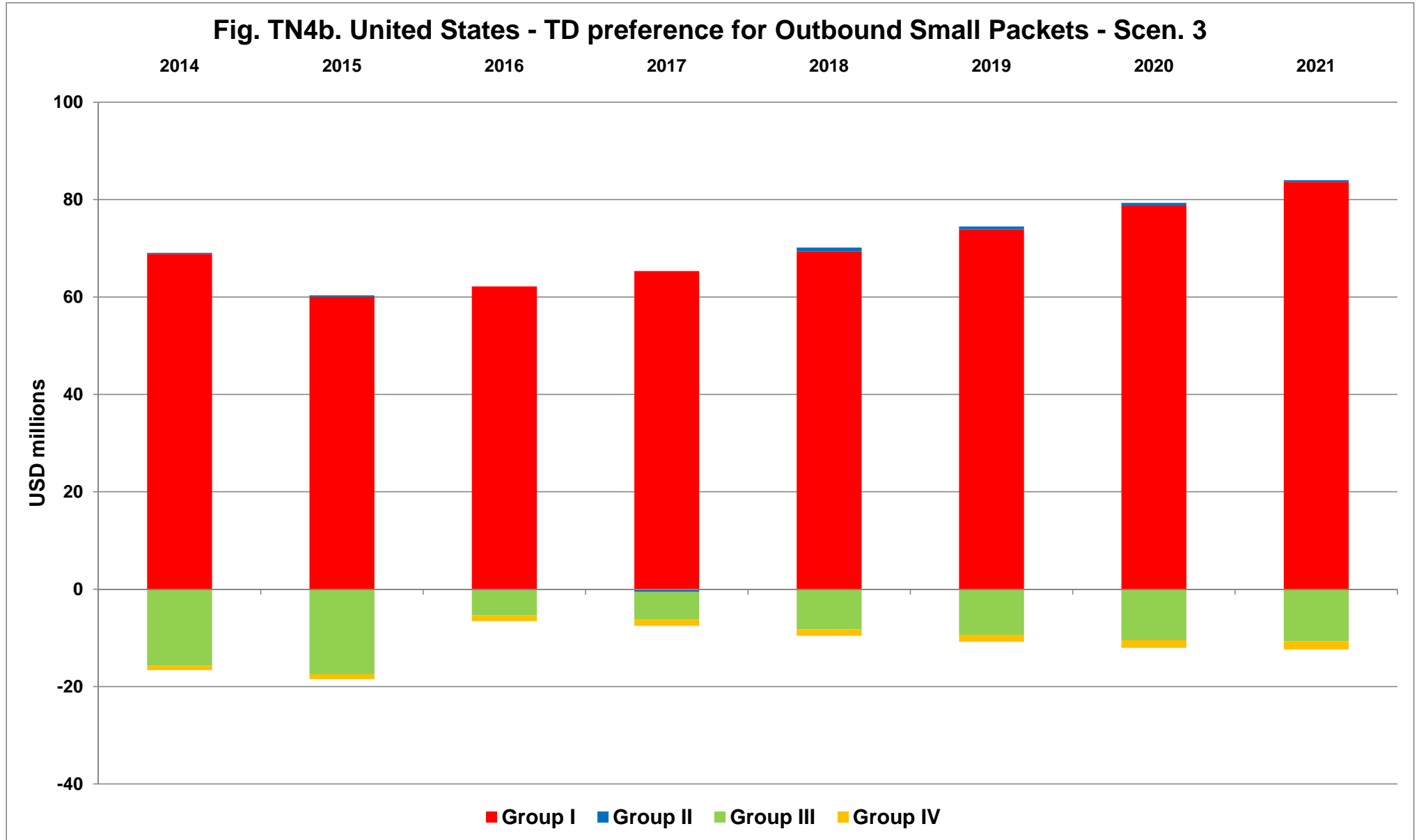


Fig. TN5b. United States - Net Financial Transfers for Small Packets - Scen. 3

